FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington,	$D \subset$	20549	
vvasiiiigtoii,	D.C.	20349	

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPR	OVAL						
OMB Number:	3235-0287						
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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person* <u>Jones Mark Evan</u>					Susuer Name and Ticker or Trading Symbol     Goosehead Insurance, Inc. [ GSHD ]      3. Date of Earliest Transaction (Month/Day/Year)     08/05/2021									Relationship of Reporting Person(s) to Issuer (Check all applicable)     X Director X 10% Owner						
(Last) (First) (Middle) C/O GOOSEHEAD INSURANCE, INC. 1500 SOLANA BLVD., BUILDING 4, STE 4500															X Officer (give title X Other (specify below)  CEO / Member of 10% owner group					
(Street) WESTL			76262 (Zip)			4. If Amendment, Date of Original Filed (Month/Day/Year) 08/06/2021								6. Individual or Joint/Group Filing (Check Applicable Line)     X Form filed by One Reporting Person     Form filed by More than One Reporting Person						
(City)	(3)			on-Deriv	vative	Seci	ıriti	es Ar	auire	d Di	snosed of	or B	enefici	ally	Owne	d				
1. Title of Security (Instr. 3)		2. Transac	. Transaction		2A. Deemed Execution Date,		3. Transaction Code (Instr. 8)		4. Securities Acquired (A) of Disposed Of (D) (Instr. 3, 4		d (A) or	5. Amor and 5) Securit Benefic Owned		unt of ies cially Following	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)		7. Nature of Indirect Beneficial Ownership			
									Code	v	Amount	(A) or (D)	Price		Reporte Transac (Instr. 3	ction(s)			(Instr. 4)	
Class A C	Common St	ock <sup>(1)</sup>		08/05/2	2021				М		7,439	A	\$10	0	29	3,720		D		
Class A Common Stock <sup>(1)</sup>			08/05/2	05/2021		08/05/2021		S		7,439	D	\$120.6	\$120.68(2)		286,201		D			
Class B Common Stock <sup>(1)</sup>				08/06/2021		08/06/2021		M		16,425	A	\$10	\$10		02,706		D			
Class A Common Stock <sup>(1)</sup>				08/06/2	08/06/2021				S		1,698	D	\$120.2	\$120.27 <sup>(3)</sup>		00,928		D		
Class A Common Stock <sup>(1)</sup>			08/06/2021				S		1,029	D	\$121.6	\$121.62(4)		299,899		D				
Class A Common Stock <sup>(1)</sup>			08/06/2	8/06/2021				S		2,735	D	\$122.5	122.55 <sup>(5)</sup> 297,1		7,164		D			
Class A C	Common St	ock <sup>(1)</sup>		08/06/2	2021				S		2,045	D	\$123.4	3.41 <sup>(6)</sup> 295,119 D			D			
Class A Common Stock <sup>(1)</sup>			08/06/2	3/06/2021				S		7,618	D	\$124.8	<b>84</b> <sup>(7)</sup>	4 <sup>(7)</sup> 287,50		D				
Class A Common Stock <sup>(1)</sup> 08/			08/06/2	021		S		1,300	D	\$125.3	125.37 <sup>(8)</sup>		36,201		D					
		Ta	able II								posed of, convertib				wned					
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	if any	emed tion Date, n/Day/Year)	4. Transa Code ( 8)		5. Number		Expir (Mon	te Exeration I		7. Title Amour Securi Under Deriva Securi 3 and	nt of ties lying tive ty (Instr.	Der Sec	ivative urity tr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction (Instr. 4)	у	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)	
					Code	v	(A)	(D)	Date Exerc	cisable	Expiration Date	Title	Amount or Number of Shares	1						
Employee Stock Options	\$10	08/05/2021			M			7,439		(9)	04/26/2028	Class A	7,439		\$0	312,56	1	D		

## **Explanation of Responses:**

\$10

08/06/2021

buy) Employee Stock Options

(right to buy)

1. This does not reflect shares directly held by the reporting person's spouse, who is independently a reporting person of the issuer.

M

2. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$120.00 to \$120.99, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.

(9)

16,425

Class

Α

04/26/2028

16,425

\$0

296,136

D

- 3. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$120.00 to \$120.95, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 4. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$121.03 to \$122.02, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 5. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$122.03 to \$123.02, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 6. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$123.05 to \$123.89, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 7. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$124.17 to \$125.15, inclusive. The reporting person undertakes to

provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.

8. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$125.29 to \$125.49, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.

9. One third (1/3rd) of the shares subject to the option shall vest and become exercisable, subject to continued employment, on each of the second, third and fourth anniversaries of the grant date; provided, that all shares subject to the option will vest and become exercisable if Mr. Jones's employment is terminated without "cause" or for "good reason" (each as defined in either Mr. Jones's option award agreement or the issuer's omnibus incentive plan) within six month following a "change in control" (as defined in the issuer's omnibus incentive plan).

## Remarks:

Amended to correct number of securities held following transactions.

/s/ P. Ryan Langston, as Attorney-in-Fact for Mark 08/09/2021 Evan Jones

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

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