## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **SCHEDULE 13D/A**

(Amendment No. 33)

**Under the Securities Exchange Act of 1934** 

## GOOSEHEAD INSURANCE, INC.

(Name of Issuer)

CLASS A COMMON STOCK, PAR VALUE \$0.01 PER SHARE (Title of Class of Securities)

38267D109 (CUSIP Number)

Mark E. Jones 1500 Solana Blvd Building 4, Suite 4500 Westlake, Texas (214) 838-5500

(Name, Address and Telephone Number of Person Authorized to Receive Notices and Communications)

May 24, 2021 (Dates of Events which Requires Filing of this Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition that is the subject of this Schedule 13D, and is filing this schedule because of  $\S240.13d-1(e)$ , 240.13d-1(f) or 240.13d-1(g), check the following box.  $\square$ 

*Note:* Schedules filed in paper format shall include a signed original and five copies of the schedule, including all exhibits. See §240.13d-7 for other parties to whom copies are to be sent.

\* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

	Names of Reporting Persons.					
1.	Mark E. Jones					
	Check th		propriate Box if a Member of a Group (See Instructions) ) □			
2.		`	,			
3.	SEC Use	Onl	y			
	Source o	f Fu	nds (See Instructions)			
4.	00					
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) $\Box$			
	Citizensl	nip o	r Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	681,884			
	,		Shared Voting Power			
NUMBEI		8.	18,328,080			
SHARI BENEFICI	ALLY		Sole Dispositive Power			
OWNED EACH	ł	9.	681,884			
REPORT PERSC	N		Shared Dispositive Power			
WITH	I	10	18,328,080			
	Aggregate Amount Beneficially Owned by Each Reporting Person					
11	19,009,964 shares of Class A Common Stock					
10	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) □					
12	Percent of Class Represented by Amount in Row (11)					
12	51.12%					
13			orting Person (See Instructions)			
		_				
14	IN. OO (Trustee)					

			·			
	Names o	Names of Reporting Persons.				
1.	Robyn	Robyn Jones				
	Check th (a) ⊠		propriate Box if a Member of a Group (See Instructions) ) □			
2.	,	`				
3.	SEC Use	e Onl	y			
	Source o	of Fu	nds (See Instructions)			
4.	00					
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)			
	Citizens	hip o	r Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBE		8.	466,139			
SHAR BENEFICI	ALLY		Sole Dispositive Power			
OWNED EACI	Н	9.	0			
REPORT PERSO			Shared Dispositive Power			
WITI	Ή	10	466,139			
	Aggrega	te Aı	nount Beneficially Owned by Each Reporting Person			
11	466,139 shares of Class A Common Stock					
4.0	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) □					
12	Percent of Class Represented by Amount in Row (11)					
13	1.25%	Repo	orting Person (See Instructions)			
		rcpo	rung i clovii (occ inotractiono)			
14	IN					

	Names of Reporting Persons.						
1.	The Ma	The Mark and Robyn Jones Descendants Trust 2014					
	Check th		propriate Box if a Member of a Group (See Instructions) ) □				
2.		(-	, –				
3.	SEC Use	Onl	у				
٥.	Source o	f Fu	nds (See Instructions)				
4.	00						
	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) $\Box$				
5.	Citizanel	nin o	r Place of Organization				
		про	r riace of Organization				
6.	U.S.A.						
			Sole Voting Power				
		7.	0				
	·		Shared Voting Power				
NUMBER		8.	10,455,264				
SHARI BENEFICIA	ALLY		Sole Dispositive Power				
OWNED EACH	I	9.	0				
REPORT PERSO	N		Shared Dispositive Power				
WITH		10	10,455,264				
	Aggregate Amount Beneficially Owned by Each Reporting Person						
11	10,455,264 shares of Class A Common Stock						
10	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) $\Box$						
12	Percent of Class Represented by Amount in Row (11)						
10	28.12%						
13			orting Person (See Instructions)				
	Type of i	repu	rung i cison (occ instructions)				
1.4	OO (Trust)						

	Names of Reporting Persons.					
1.	The La	The Lanni Elaine Romney Family Trust 2014				
	Check th	ie Ap	propriate Box if a Member of a Group (See Instructions) ) □			
2.	(a) <u></u>	(5	, _			
3.	SEC Use	e Onl	y			
	Source o	f Fu	nds (See Instructions)			
4.	00					
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)			
J.	Citizens	hip o	r Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBEI		8.	279,534			
SHARI BENEFICI	ALLY		Sole Dispositive Power			
OWNED EACH	H	9.	0			
REPORT PERSO	N		Shared Dispositive Power			
WITH	1	10	279,534			
	Aggregate Amount Beneficially Owned by Each Reporting Person					
11	279,534 shares of Class A Common Stock					
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)					
+=	Percent of	of Cl	ass Represented by Amount in Row (11)			
13	0.75%					
	Type of	Repo	orting Person (See Instructions)			
14	OO (Trust)					

	Names of Reporting Persons.					
1.	The Li	The Lindy Jean Langston Family Trust 2014				
	Check th	e Ap	propriate Box if a Member of a Group (See Instructions) ) □			
2.	(u) <u>1</u>	()	, _			
3.	SEC Use	Onl	y			
	Source o	f Fu	nds (See Instructions)			
4.	00					
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)			
J.	Citizensl	nip o	r Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
	•		Shared Voting Power			
NUMBEI		8.	297,734			
SHARI BENEFICI	ALLY		Sole Dispositive Power			
OWNED EACI	ł	9.	0			
REPORT PERSO	N		Shared Dispositive Power			
WITH	I	10	297,734			
	Aggrega	te Aı	nount Beneficially Owned by Each Reporting Person			
11	297,734 shares of Class A Common Stock					
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) □					
12	Percent of Class Represented by Amount in Row (11)					
13	0.80%					
13		Repo	rting Person (See Instructions)			
	0.1	-				
14	OO (Trust)					

	Names of Reporting Persons.					
1.	The Camille LaVaun Peterson Family Trust 2014					
	Check th (a) ⊠		propriate Box if a Member of a Group (See Instructions) ) □			
2.	(*) _	(-	, –			
3.	SEC Use	Onl	y			
	Source o	f Fu	nds (See Instructions)			
4.	00					
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) $\Box$			
	Citizensl	ip o	r Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
	,		Shared Voting Power			
NUMBER		8.	290,434			
SHARI BENEFICI	ALLY		Sole Dispositive Power			
OWNED EACH	I	9.	0			
REPORT PERSC			Shared Dispositive Power			
WITH		10	290,434			
	Aggregate Amount Beneficially Owned by Each Reporting Person					
11	290,434 shares of Class A Common Stock					
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) □					
12	Percent of Class Represented by Amount in Row (11)					
13	0.78%					
10		Repo	orting Person (See Instructions)			
14		-				
1.1.71	OO (Trust)					

	Names of Reporting Persons.				
1.	The Desiree Robyn Coleman Family Trust 2014				
	Check th	ie Ap (b	propriate Box if a Member of a Group (See Instructions) ) □		
2.		`			
3.	SEC Use	e Onl	y		
	Source o	f Fu	nds (See Instructions)		
4.	00				
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) $\Box$		
	Citizens	hip o	r Place of Organization		
6.	U.S.A.				
			Sole Voting Power		
		7.	0		
			Shared Voting Power		
NUMBEI SHARI		8.	295,834		
BENEFICI	ALLY		Sole Dispositive Power		
OWNED EACH	H	9.	0		
REPORT PERSO	Ν		Shared Dispositive Power		
WITH		10	295,834		
	Aggregate Amount Beneficially Owned by Each Reporting Person				
11	295,834 shares of Class A Common Stock				
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) □				
	Percent of Class Represented by Amount in Row (11)				
13	0.80%				
	Type of	Repo	orting Person (See Instructions)		
14	OO (Trust)				

	Names of Reporting Persons.				
1.	The Adrienne Morgan Jones Family Trust 2014				
	Check th	e Ap (b	propriate Box if a Member of a Group (See Instructions) ) □		
2.			,		
3.	SEC Use	On]	y		
J.	Source o	f Fu	nds (See Instructions)		
4.	00				
	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)		
5.	Citizana	.i	y Place of Overanination		
	Citizensi	пр о	r Place of Organization		
6.	U.S.A.				
			Sole Voting Power		
		7.	0		
			Shared Voting Power		
NUMBER		8.	297,734		
SHARI BENEFICIA	ALLY		Sole Dispositive Power		
OWNED EACH	I	9.	0		
REPORT PERSO			Shared Dispositive Power		
WITH	I	10	297,734		
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person		
11	297,734 shares of Class A Common Stock				
10	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) □				
12	Percent o	of Cl	ass Represented by Amount in Row (11)		
		)1 C1	ass represented by Ambunt in Now (11)		
13	0.80%				
	Type of	Repo	orting Person (See Instructions)		
14	OO (Trust)				

	Names of Reporting Persons.					
1.	The Ma	The Mark Evan Jones, Jr. Family Trust 2014				
	Check th	ie Ap	opropriate Box if a Member of a Group (See Instructions)			
2.	(u) 😐	(5				
3.	SEC Use	e Onl	dy .			
	Source o	f Fu	nds (See Instructions)			
4.	00					
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)			
5.	Citizens	hip o	r Place of Organization			
6.	U.S.A.					
	•	Sole Voting Power				
		7.	0			
			Shared Voting Power			
NUMBER		8.	297,734			
SHARI BENEFICI	ALLY		Sole Dispositive Power			
OWNED EACH	I	9.	0			
REPORT PERSC	N		Shared Dispositive Power			
WITH	ł	10	297,734			
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person			
11	297,734 shares of Class A Common Stock					
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) □					
12	Percent of Class Represented by Amount in Row (11)					
13	0.80%					
	Type of	Repo	orting Person (See Instructions)			
14	OO (Trust)					

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	Names of Reporting Persons.					
1.	Serena Jones					
	Check th	ie Ap (b	propriate Box if a Member of a Group (See Instructions) ) □			
2.		`	,			
3.	SEC Use	Onl	y			
	Source o	f Fu	nds (See Instructions)			
4.	00					
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) $\Box$			
	Citizens	hip o	r Place of Organization			
6.	Canada	l				
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBEI		8.	727,031			
SHARI BENEFICI	ALLY		Sole Dispositive Power			
OWNED EACH	H	9.	0			
REPORT PERSO	N		Shared Dispositive Power			
WITH	ł	10	727,031			
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person			
11	727,031 shares of Class A Common Stock					
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) □					
	Percent of Class Represented by Amount in Row (11)					
13	1.96%					
	Type of	Repo	orting Person (See Instructions)			
14	IN					

	Names of Reporting Persons.					
1.	Lanni I	Lanni Romney				
	Check th	e Ap	propriate Box if a Member of a Group (See Instructions) ) □			
2.	(u) 1	(0	,			
3.	SEC Use	On]	y			
	Source o	f Fu	nds (See Instructions)			
4.	00					
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)			
5.	Citizens	nip o	r Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBE		8.	202,791			
SHARI BENEFICI	ALLY		Sole Dispositive Power			
OWNED EACH	ł	9.	0			
REPORT PERSC	N		Shared Dispositive Power			
WITH	ł	10	202,791			
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person			
11	202,791 shares of Class A Common Stock					
12	Check if	the .	Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) □			
14	Percent of	of Cl	ass Represented by Amount in Row (11)			
13	0.55%					
13		Repo	orting Person (See Instructions)			
1.4	IN	-				
14	111					

Schedule 13D/A

	Names o	Names of Reporting Persons.				
1.	Lindy 1	Lindy Langston				
	Check th	ie Aj	opropriate Box if a Member of a Group (See Instructions)			
2.	(a) <u></u>	(8				
3.	SEC Use	On!	dy			
	Source o	f Fu	nds (See Instructions)			
4.	00					
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)			
5.	Citizens	hip o	r Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBEI		8.	255,079			
SHARI BENEFICI	ALLY		Sole Dispositive Power			
OWNED EACH	H	9.	0			
REPORT PERSO	N		Shared Dispositive Power			
WITH	1	10	255,079			
	Aggregate Amount Beneficially Owned by Each Reporting Person					
11	255,079 shares of Class A Common Stock					
12	Check if	the	Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) $\Box$			
	Percent	of Cl	ass Represented by Amount in Row (11)			
13	0.69%					
	Type of	Repo	orting Person (See Instructions)			
14	IN					

	Names o	Names of Reporting Persons.				
1.	Camille Peterson					
	Check th	ie Ap (b	opropriate Box if a Member of a Group (See Instructions)			
2.		`	,			
3.	SEC Use	e Onl	ly .			
	Source o	f Fu	nds (See Instructions)			
4.	00					
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) $\Box$			
	Citizens	hip o	r Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBEI SHARI		8.	343,144			
BENEFICI	ALLY		Sole Dispositive Power			
OWNED EACH	H	9.	0			
REPORT PERSO	N		Shared Dispositive Power			
WITH	1	10	343,144			
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person			
11	343,144 shares of Class A Common Stock					
12	Check if	the .	Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) $\Box$			
	Percent of Class Represented by Amount in Row (11)					
13	0.92%					
	Type of	Repo	orting Person (See Instructions)			
14	IN					

	Names o	Names of Reporting Persons.				
1.	Desiree Coleman					
	Check th	ie Ap (b	propriate Box if a Member of a Group (See Instructions) ) □			
2.		`	,			
3.	SEC Use	Onl	y			
	Source o	f Fu	nds (See Instructions)			
4.	00					
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) $\Box$			
	Citizens	hip o	r Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBEI		8.	358,557			
SHARI BENEFICI	ALLY		Sole Dispositive Power			
OWNED EACH	H	9.	0			
REPORT PERSO	N		Shared Dispositive Power			
WITH	ł	10	358,557			
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person			
11	358,557 shares of Class A Common Stock					
12	Check if	the .	Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) $\Box$			
	Percent of Class Represented by Amount in Row (11)					
13	0.96%					
	Type of	Repo	orting Person (See Instructions)			
14	IN					

	Names o	Names of Reporting Persons.				
1.	Adrienne Jones					
	Check th	ie Ap (b	opropriate Box if a Member of a Group (See Instructions)			
2.		`	,			
3.	SEC Use	e Onl	dy			
	Source o	f Fu	nds (See Instructions)			
4.	00					
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)			
	Citizens	hip o	r Place of Organization			
6.	U.S.A.					
	•		Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBEI		8.	486,557			
SHARI BENEFICI	ALLY		Sole Dispositive Power			
OWNED EACH	H	9.	0			
REPORT PERSC	N		Shared Dispositive Power			
WITH	ł	10	486,557			
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person			
11	486,557 shares of Class A Common Stock					
12	Check if	the .	Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) $\Box$			
	Percent of Class Represented by Amount in Row (11)					
13	1.31%					
	Type of	Repo	orting Person (See Instructions)			
14	IN					

	Names of Reporting Persons.					
1.	Mark E. Jones, Jr.					
	Check th	ne Ap	propriate Box if a Member of a Group (See Instructions) ) □			
2.	(-) _	(-	, –			
3.	SEC Use	Onl	y			
	Source o	f Fu	nds (See Instructions)			
4.	00					
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) $\Box$			
	Citizens	hip o	r Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBEI SHARI		8.	375,553			
BENEFICI	ALLY		Sole Dispositive Power			
OWNED EACH	H	9.	0			
REPORT PERSO	N		Shared Dispositive Power			
WITH		10	375,553			
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person			
11	375,553 shares of Class A Common Stock					
12	Check if	the .	Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) $\Box$			
	Percent of Class Represented by Amount in Row (11)					
13	1.01%					
	Type of	Repo	orting Person (See Instructions)			
14	IN					

	Names of Reporting Persons.					
1.	P. Ryan Langston					
	Check th	ie Ap (b	propriate Box if a Member of a Group (See Instructions) ) □			
2.	(-) _	(-	, –			
3.	SEC Use	Onl	y			
	Source o	f Fu	nds (See Instructions)			
4.	00					
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) $\Box$			
	Citizens	hip o	r Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBEI		8.	45,005			
SHARI BENEFICI	ALLY		Sole Dispositive Power			
OWNED EACH	H	9.	0			
REPORT PERSO	N		Shared Dispositive Power			
WITH	ł	10	45,005			
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person			
11	45,005 shares of Class A Common Stock					
12	Check if	the .	Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) $\Box$			
	Percent of	of Cl	ass Represented by Amount in Row (11)			
13	0.12%					
	Type of	Repo	rting Person (See Instructions)			
14	IN					

	Names of Reporting Persons.					
1.	Michael C. Colby					
	Check th	ie Ap (b	propriate Box if a Member of a Group (See Instructions) ) □			
2.	(-) _	(-	, –			
3.	SEC Use	e Onl	y			
	Source o	f Fu	nds (See Instructions)			
4.	00					
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) $\Box$			
	Citizens	hip o	r Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBEI		8.	503,488			
SHARI BENEFICI	ALLY		Sole Dispositive Power			
OWNED EACH	H	9.	0			
REPORT PERSO	N		Shared Dispositive Power			
WITH	ł	10	503,488			
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person			
11	503,488 shares of Class A Common Stock					
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) □					
	Percent of Class Represented by Amount in Row (11)					
13	1.35%					
	Type of	Repo	orting Person (See Instructions)			
14	IN					

	Names o	Names of Reporting Persons.					
1.	Mark C	Mark Colby					
	Check th		opropriate Box if a Member of a Group (See Instructions)				
2.	(4)	(5	, _				
	SEC Use	Onl	y				
3.	Source	f Fu	nds (See Instructions)				
		ı ı uı	ius (See instructions)				
4.	00						
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) $\Box$				
J.	Citizensl	nip o	r Place of Organization				
6.	U.S.A.						
			Sole Voting Power				
		7.	0				
	•		Shared Voting Power				
NUMBEI		8.	101,160				
SHARI BENEFICL			Sole Dispositive Power				
OWNED EACH		9.	0				
REPORT PERSC		٥.	Shared Dispositive Power				
WITH	I	10	101,160				
			mount Beneficially Owned by Each Reporting Person				
11	101,160 shares of Class A Common Stock						
11	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)						
12							
	Percent of Class Represented by Amount in Row (11)						
13	0.27%						
	Type of 1	Repo	orting Person (See Instructions)				
14	IN						

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	Names o	Names of Reporting Persons.					
1.	The Co	The Colby 2014 Family Trust					
	Check th (a) ⊠	e Ap	propriate Box if a Member of a Group (See Instructions) ) □				
2.	(-)		,				
3.	SEC Use	Onl	y				
	Source o	f Fu	nds (See Instructions)				
4.	00						
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) $\Box$				
	Citizensl	nip o	r Place of Organization				
6.	U.S.A.						
			Sole Voting Power				
		7.	0				
	,		Shared Voting Power				
NUMBER		8.	755,134				
SHARI BENEFICI	ALLY		Sole Dispositive Power				
OWNED EACH	I	9.	0				
REPORT PERSC			Shared Dispositive Power				
WITH		10	755,134				
	Aggregate Amount Beneficially Owned by Each Reporting Person						
11	755,134 shares of Class A Common Stock						
10	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) □						
12	Percent of Class Represented by Amount in Row (11)						
10	2.03%						
13		Repo	orting Person (See Instructions)				
		-					
1/	IN (Trust)						

	Names of Reporting Persons.					
1.	The Pro	The Preston Michael Colby 2014 Trust				
	Check th		propriate Box if a Member of a Group (See Instructions) ) □			
2.		`	,			
3.	SEC Use	e Onl	y			
	Source o	f Fu	nds (See Instructions)			
4.	00					
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) $\Box$			
	Citizens	hip o	r Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBEI		8.	38,896			
SHARI BENEFICI	ALLY		Sole Dispositive Power			
OWNED EACH	H	9.	0			
REPORT PERSO	Ν		Shared Dispositive Power			
WITH	ł	10	38,896			
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person			
11	38,896 shares of Class A Common Stock					
12	Check if	the .	Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) $\Box$			
	Percent of	of Cl	ass Represented by Amount in Row (11)			
13	0.10%					
	Type of	Repo	rting Person (See Instructions)			
14	IN (Trust)					

	Names of Reporting Persons.					
1.	The Lyla Kate Colby 2014 Trust					
	Check th		propriate Box if a Member of a Group (See Instructions) ) □			
2.	(-) _	(-	, –			
3.	SEC Use	e Onl	y			
	Source o	f Fu	nds (See Instructions)			
4.	00					
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) $\Box$			
	Citizens	hip o	r Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBEI		8.	38,896			
SHARI BENEFICI	ALLY		Sole Dispositive Power			
OWNED EACH	H	9.	0			
REPORT PERSO	Ν		Shared Dispositive Power			
WITH	ł	10	38,896			
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person			
11	38,896 shares of Class A Common Stock					
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) □					
	Percent of Class Represented by Amount in Row (11)					
13	0.10%					
	Type of	Repo	orting Person (See Instructions)			
14	IN (Trust)					

	Names o	Names of Reporting Persons.					
1.	Matthe	w C	olby				
	Check th	ne Ap	propriate Box if a Member of a Group (See Instructions) ) □				
2.	(-) _	(-	, –				
3.	SEC Use	e Onl	y				
	Source o	f Fu	nds (See Instructions)				
4.	00						
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) $\Box$				
	Citizens	hip o	r Place of Organization				
6.	U.S.A.						
	Sole Voting Power						
		7.	0				
			Shared Voting Power				
NUMBEI		8.	101,667				
SHARI BENEFICI	ALLY		Sole Dispositive Power				
OWNED EACI	H	9.	0				
REPORT PERSO	N		Shared Dispositive Power				
WITH	ł	10	101,667				
	Aggrega	te Aı	mount Beneficially Owned by Each Reporting Person				
11	101,667 shares of Class A Common Stock						
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) □						
	Percent of Class Represented by Amount in Row (11)						
13	0.27%						
	Type of	Repo	orting Person (See Instructions)				
14	IN						

	Names o	Names of Reporting Persons.					
1.	Michae	Michael Moxley					
	Check th	e Ap	propriate Box if a Member of a Group (See Instructions) ) □				
2.	(a) <u></u>	(5	, _				
3.	SEC Use	Onl	y				
	Source o	f Fu	nds (See Instructions)				
4.	00						
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) $\Box$				
	Citizensl	nip o	r Place of Organization				
6.	U.S.A.						
			Sole Voting Power				
		7.	0				
	•		Shared Voting Power				
NUMBEI		8.	123,675				
SHARI BENEFICI	ALLY		Sole Dispositive Power				
OWNED EACI	H	9.	0				
REPORT PERSO	N		Shared Dispositive Power				
WITH	ł	10	123,675				
	Aggregate Amount Beneficially Owned by Each Reporting Person						
11	123,675 shares of Class A Common Stock						
13	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) □						
12	Percent of Class Represented by Amount in Row (11)						
12	0.33%						
13		Repo	orting Person (See Instructions)				
			· · · · · · · · · · · · · · · · · · ·				
14	IN						

	Names of Reporting Persons.			
1.	Gary Delavan			
	Check th	ne Ap (b	opropriate Box if a Member of a Group (See Instructions)	
2.			,	
3.	SEC Use	e Onl	ly	
	Source o	f Fu	nds (See Instructions)	
4.	00			
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)	
	Citizensl	hip o	r Place of Organization	
6.	U.S.A.			
			Sole Voting Power	
		7.	0	
			Shared Voting Power	
NUMBEI SHARI		8.	117,234	
BENEFICI OWNED	ALLY		Sole Dispositive Power	
EACI	I	9.	0	
REPORT PERSC	N		Shared Dispositive Power	
WITH	1	10	117,234	
	Aggregate Amount Beneficially Owned by Each Reporting Person			
11	117,234 shares of Class A Common Stock			
12	Check if	the .	Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) $\Box$	
	Percent of Class Represented by Amount in Row (11)			
13	0.32%			
	Type of	Repo	orting Person (See Instructions)	
14	IN			

	Names o	Names of Reporting Persons.			
1.	Megan Bailey				
	Check th		propriate Box if a Member of a Group (See Instructions) ) □		
2.	(u) 😐	(5	,		
2	SEC Use	Onl	у		
3.	Source o	f Fu	nds (See Instructions)		
4	00				
4.		Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)		
5.					
	Citizens	hip o	r Place of Organization		
6.	U.S.A.				
			Sole Voting Power		
		7.	0		
			Shared Voting Power		
NUMBEI		8.	126,684		
SHARI BENEFICI	ALLY		Sole Dispositive Power		
OWNED BY EACH		9.	0		
REPORT PERSC	ING N		Shared Dispositive Power		
WITH	ł	10	126,684		
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person		
11	126,684 shares of Class A Common Stock				
	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)				
12	Percent of Class Represented by Amount in Row (11)				
13	0.34%				
	Type of Reporting Person (See Instructions)				
14	IN				

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Names of Reporting Persons.				
Type of Reporting Person (See Instructions)  IN				

	Names of Reporting Persons.				
1.	Brian Pattillo				
	Check th	ie Aj	opropriate Box if a Member of a Group (See Instructions)		
2.	(a) <u></u>	(8			
3.	SEC Use	On!	y y		
	Source o	f Fu	nds (See Instructions)		
4.	00				
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)		
5.	Citizens	hip o	r Place of Organization		
6.	U.S.A.				
			Sole Voting Power		
		7.	0		
			Shared Voting Power		
NUMBEI	-	8.	65,842		
SHARI BENEFICI	ALLY		Sole Dispositive Power		
OWNED EACH	I	9.	0		
REPORT PERSO	N		Shared Dispositive Power		
WITH	1	10	65,842		
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person		
11	65,842 shares of Class A Common Stock				
12	Check if	the .	Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) $\Box$		
12	Percent of Class Represented by Amount in Row (11)				
13	0.18%				
	Type of	Repo	orting Person (See Instructions)		
14	IN				

	Names o	Names of Reporting Persons.			
1.	Amber Burbank-Ach				
	Check th	e Ap	propriate Box if a Member of a Group (See Instructions) ) □		
2.	(a) <u></u>	(3	, _		
3.	SEC Use	Onl	y		
	Source o	f Fu	nds (See Instructions)		
4.	00				
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) $\Box$		
	Citizensl	nip o	r Place of Organization		
6.	U.S.A.				
			Sole Voting Power		
		7.	0		
	,		Shared Voting Power		
NUMBEI	-	8.	88,094		
SHARI BENEFICI	ALLY		Sole Dispositive Power		
OWNED EACH	I	9.	0		
REPORT PERSC	N		Shared Dispositive Power		
WITH	I	10	88,094		
	Aggregate Amount Beneficially Owned by Each Reporting Person				
11	88,094 shares of Class A Common Stock		res of Class A Common Stock		
10	Check if	the A	Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) $\Box$		
12	Percent of Class Represented by Amount in Row (11)				
12	0.24%				
13		Renn	orting Person (See Instructions)		
		repo			
14	IN				

	Names of Reporting Persons.			
1.	Julia Jordan			
	Check th (a) ⊠	ne Ap (h	opropriate Box if a Member of a Group (See Instructions)	
2.			,	
3.	SEC Use	e Onl	ly	
	Source o	f Fu	nds (See Instructions)	
4.	00			
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)	
	Citizens	hip o	r Place of Organization	
6.	U.S.A.			
			Sole Voting Power	
		7.	0	
			Shared Voting Power	
NUMBEI SHARI		8.	52,029	
BENEFICI OWNED	ALLY		Sole Dispositive Power	
EACH REPORT	I	9.	0	
PERSC	N		Shared Dispositive Power	
WITH		10	52,029	
	Aggregate Amount Beneficially Owned by Each Reporting Person			
11	52,029 shares of Class A Common Stock			
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) □			
	Percent of Class Represented by Amount in Row (11)			
13	0.14%			
	Type of	Repo	orting Person (See Instructions)	
14	IN			

	Names of Reporting Persons.				
1.	Drew Burks				
	Check th	ne Ap (b	opropriate Box if a Member of a Group (See Instructions)		
2.	(-) _	(-	, –		
3.	SEC Use	e On	dy .		
	Source o	f Fu	nds (See Instructions)		
4.	00				
5.	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) $\Box$		
	Citizens	hip o	r Place of Organization		
6.	U.S.A.				
·			Sole Voting Power		
		7.	0		
			Shared Voting Power		
NUMBE		8.	65,834		
SHAR BENEFICI	ALLY		Sole Dispositive Power		
OWNED EACI	Η	9.	0		
REPORT PERSO	ON		Shared Dispositive Power		
WITI	ł	10	65,834		
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person		
11	65,834 shares of Class A Common Stock				
12	Check if	the .	Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) $\Box$		
	Percent of Class Represented by Amount in Row (11)				
13	0.18%				
	Type of	Repo	orting Person (See Instructions)		
14	IN				

	Names o	of Re	porting Persons.		
1	SLJ Dynasty Trust				
	Check tl (a) ⊠	he Ap (b	opropriate Box if a Member of a Group (See Instructions)  □		
2					
3	SEC Use	e On.	У		
	Source o	of Fu	nds (See Instructions)		
4	00				
5	Check if	f Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) $\Box$		
	Citizens	hip o	r Place of Organization		
6	U.S.A.				
			Sole Voting Power		
		7	0		
			Shared Voting Power		
NUMBEI		8	97,943		
SHARI BENEFICL OWNED	ALLY		Sole Dispositive Power		
EACH	I	9	0		
REPORT PERSC	N		Shared Dispositive Power		
WITH	1	10	97,943		
	Aggrega	ate A	mount Beneficially Owned by Each Reporting Person		
11	97,943	sha	res of Class A Common Stock		
12	Check if	f the	Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) $\Box$		
12	Percent	of Cl	ass Represented by Amount in Row (11)		
13	0.26%				
		Repo	orting Person (See Instructions)		
14	OO (Trust)				

	Names of Reporting Persons.				
1	Jones 2020 Irrevocable Trust				
	Check th (a) ⊠	ie Ap	propriate Box if a Member of a Group (See Instructions) ) □		
2	(a) 🖾	(D	, 🗆		
3	SEC Use	e Onl	у		
	Source o	f Fu	nds (See Instructions)		
4	00				
5	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)		
	Citizens	hip o	r Place of Organization		
6	U.S.A.				
			Sole Voting Power		
		7	0		
			Shared Voting Power		
NUMBEI		8	82,005		
SHARI BENEFICI	ALLY		Sole Dispositive Power		
OWNED EACH	H	9	0		
REPORT PERSC			Shared Dispositive Power		
WITH	ł	10	82,005		
	Aggrega	te Aı	mount Beneficially Owned by Each Reporting Person		
11	82,005	sha	res of Class A Common Stock		
	Check if	the .	Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)		
12	Percent (	of Cl	ass Represented by Amount in Row (11)		
13	0.22%	Dono	orting Person (See Instructions)		
		_			
14	OO (Trust)				

Percent of Class Represented by Amount in Row (11)

Type of Reporting Person (See Instructions)

OO (Trust)

13

	Names o	Names of Reporting Persons.					
1	Lindy l	Langston Spousal Lifetime Access Trust					
	Check th	e Appropriate Box if a Member of a Group (See Instructions) (b) □					
2	,						
	SEC Use	Only					
3							
	Source o	f Funds (See Instructions)					
4	00						
5	Check if	Disclosure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) □					
	Citizens	nip or Place of Organization					
	U.S.A.						
6	U.S.A.	Cala VI-time Dances					
		Sole Voting Power					
		$_{7}$ 0					
		Shared Voting Power					
NUMBEI	R OF	8 90,270					
SHARI	ES	Sole Dispositive Power					
BENEFICL OWNED		Sole Dispositive Fower					
EACH	I	$_{9}$ $0$					
REPORT PERSC		Shared Dispositive Power					
WITH		00 270					
		10 90,270					
	Aggrega	te Amount Beneficially Owned by Each Reporting Person					
11	90,270	shares of Class A Common Stock					
	Check if	the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)					
12							

Page	e 36	

Names of Reporting Persons.		
Lanni Romney Spousal Lifetime Access Trust		
Check the Appropriate Box if a Member of a Group (See Instructions)  (a) ⊠ (b) □		
SEC Use Only		
Source of Funds (See Instructions)		
00		
Check if Disclosure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) □		
Citizenship or Place of Organization		
U.S.A.	U.S.A.	
		Sole Voting Power
	7	0
		Shared Voting Power
R OF	8	88,704
ALLY		Sole Dispositive Power
Ŧ	9	0
N		Shared Dispositive Power
I	10	88,704
Aggrega	Aggregate Amount Beneficially Owned by Each Reporting Person	
88,704 shares of Class A Common Stock		
Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) □		
Percent of Class Represented by Amount in Row (11)		
0.24%		
	Type of Reporting Person (See Instructions)	
OO (Trust)		
	Lanni I Check th (a)  SEC Use Source of OO Check if Citizens U.S.A.  ROF ES ALLY BY I ING ON I Aggrega 88,704 Check if Percent of 0.24% Type of	Lanni Rom Check the Ar (a) ⊠ (b) SEC Use Onl Source of Function OO Check if Disc Citizenship of U.S.A.  7  R OF ES ALLY BY H 10 Aggregate Ar 88,704 sha Check if the Ar Percent of Cl 0.24%

Pa	ge	3

	Names of Reporting Persons.				
1	Nathan Scott Romney				
	Check tl (a) ⊠	ne Aj	opropriate Box if a Member of a Group (See Instructions)		
2	(u) 🖴	(0			
3	SEC Use	e On	ly		
	Source o	of Fu	nds (See Instructions)		
4	00				
5	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) $\Box$		
	Citizens	hip o	r Place of Organization		
6	U.S.A.				
			Sole Voting Power		
		7	0		
			Shared Voting Power		
NUMBEI		8	5		
SHARES BENEFICIALLY			Sole Dispositive Power		
OWNED EACH	H	9	0		
REPORT PERSC			Shared Dispositive Power		
WITH		10	5		
	Aggregate Amount Beneficially Owned by Each Reporting Person		mount Beneficially Owned by Each Reporting Person		
11			Class A Common Stock		
10	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) □				
12	Percent of Class Represented by Amount in Row (11)				
10	_%				
13		Reng	orting Person (See Instructions)		
14	IN				

Names o	of Re	porting Persons.	
Nathan Romney 2021 Family Trust			
Check th	ıe Ap	opropriate Box if a Member of a Group (See Instructions)	
,	`		
SEC Use	e Onl	dy .	
Source o	of Fu	nds (See Instructions)	
00			
Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)	
Citizens	hip o	r Place of Organization	
U.S.A.			
		Sole Voting Power	
	7	0	
		Shared Voting Power	
R OF	8	82,500	
ALLY		Sole Dispositive Power	
Η	9	0	
N		Shared Dispositive Power	
H	10	82,500	
Aggrega	ite A	mount Beneficially Owned by Each Reporting Person	
82,500	sha	res of Class A Common Stock	
Check if	the	Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)	
Percent	of Cl	ass Represented by Amount in Row (11)	
0.22%			
Type of	Repo	orting Person (See Instructions)	
00 (Ti	rust)		
	Nathan Check th (a) SEC Use Source of OO Check if Citizens U.S.A.  R OF ES ALLY BY H ING N H Aggrega 82,500 Check if Percent 0.22% Type of	Nathan Roo Check the Ar (a) (b) SEC Use Onl Source of Fun OO Check if Disc Citizenship of U.S.A.  7 R OF ES ALLY BY H 9 ING ON H 10 Aggregate Ar 82,500 sha Check if the Ar Percent of Cl 0.22%	

P	age	39

	Names of Reporting Persons.				
1	Ryan Langston 2021 Family Trust				
	Check th	ne Ap	propriate Box if a Member of a Group (See Instructions) ) □		
2	(a) <u></u>	(5	, _		
3	SEC Use	e Onl	y		
	Source o	of Fu	nds (See Instructions)		
4	00				
5	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) $\Box$		
	Citizens	hip o	r Place of Organization		
6	U.S.A.				
			Sole Voting Power		
		7	0		
			Shared Voting Power		
NUMBER		8	82,500		
SHARI BENEFICI	ALLY		Sole Dispositive Power		
OWNED EACH	I	9	0		
REPORT PERSC	N		Shared Dispositive Power		
WITH	i	10	82,500		
	Aggregate Amount Beneficially Owned by Each Reporting Person		nount Beneficially Owned by Each Reporting Person		
11	82,500 shares of Class A Common Stock		res of Class A Common Stock		
10	Check if	the	Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) $\Box$		
12	Percent of Class Represented by Amount in Row (11)				
12	0.22%				
13		Repo	orting Person (See Instructions)		
	00 (Tr	-			
11.4		TIST			

	Names of Reporting Persons.				
1	The CP Descendants' Trust				
	Check th	ie Ap	propriate Box if a Member of a Group (See Instructions)		
2		`			
3	SEC Use	e Onl	ly .		
	Source o	f Fu	nds (See Instructions)		
4	00				
5	Check if	Disc	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)		
	Citizens	hip o	r Place of Organization		
6	U.S.A.				
			Sole Voting Power		
		7	0		
			Shared Voting Power		
NUMBE		8	101,351		
SHAR BENEFICI	ALLY		Sole Dispositive Power		
OWNED EAC	H	9	0		
REPORT PERSO	ON		Shared Dispositive Power		
WITI	H	10	101,351		
	Aggregate Amount Beneficially Owned by Each Reporting Person		mount Beneficially Owned by Each Reporting Person		
11	101,351 shares of Class A Common Stock		ares of Class A Common Stock		
4.0	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions) □				
12	Percent of Class Represented by Amount in Row (11)				
40	0.27%				
13		Repo	orting Person (See Instructions)		
		_			
14	OO (Trust)				

#### Item 1. Security and Issuer

This statement on Schedule 13D (this "<u>Statement</u>") relates to the Reporting Persons' (as defined in Item 2 below) beneficial ownership interest in the Class A common stock, par value \$0.01 per share (the "<u>Class A Common Stock</u>"), of Goosehead Insurance, Inc., a Delaware corporation (the "<u>Issuer</u>"). The principal executive offices of the Issuer are located at 1500 Solana Blvd, Building 4, Suite 4500, Westlake, Texas 76262.

### Item 2. Identity and Background

- (a) This Schedule 13D is being filed pursuant to joint filing agreements filed as Exhibit 1 and Exhibit 1.1 hereto by:
  - 1. Mark E. Jones
  - 2. Robyn Jones
  - 3. The Mark and Robyn Jones Descendants Trust 2014
  - 4. The Lanni Elaine Romney Family Trust 2014

- 5. The Lindy Jean Langston Family Trust 2014
- 6. The Camille LaVaun Peterson Family Trust 2014
- 7. The Desiree Robyn Coleman Family Trust 2014
- 8. The Adrienne Morgan Jones Family Trust 2014
- 9. The Mark Evan Jones, Jr. Family Trust 2014
- 10. Serena Jones
- 11. Lanni Romney
- 12. Lindy Langston
- 13. Camille Peterson
- 14. Desiree Coleman
- 15. Adrienne Jones
- 16. Mark E. Jones, Jr.
- 17. P. Ryan Langston
- 18. Michael C. Colby
- 19. Mark Colby
- 20. The Colby 2014 Family Trust
- 21. The Preston Michael Colby 2014 Trust
- 22. The Lyla Kate Colby 2014 Trust
- 23. Matthew Colby
- 24. Michael Moxley
- 25. Gary Delavan
- 26. Megan Bailey
- 27. Ted Olsen
- 28. Brian Pattillo
- 29. Amber Burbank-Ach
- 30. Julia Jordan
- 31. Drew Burks
- 32. SLJ Dynasty Trust
- 33. Jones 2020 Irrevocable Trust
- 34. Lindy Langston Spousal Lifetime Access Trust
- 35. Lanni Romney Spousal Lifetime Access Trust
- 36. Nathan Romney
- 37. The CP Descendants' Trust
- 38. Nathan Romney 2021 Family Trust
- 39. Ryan Langston 2021 Family Trust

The foregoing entities and persons are referred to collectively as the "Reporting Persons."

In connection with the closing of the Issuer's initial public offering (the "IPO") of the Issuer's Class A Common Stock, the Issuer effected certain reorganization transactions. The Issuer entered into an amended and restated limited liability company agreement with the continuing members of Goosehead Financial, LLC, a Delaware limited liability company ("Goosehead Financial"), pursuant to which such members and their permitted transferees will be entitled to exchange their

shares of Class B common stock of the Issuer, par value \$0.01 per share (the "Class B Common Stock"), together with an equal number of limited liability company units ("LLC Units") in Goosehead Financial, for an equal number of shares of the Issuer's Class A Common Stock.

Pursuant to a Voting Agreement dated as of May 1, 2018, as amended and restated on August 6, 2019, June 12, 2020, and September 18, 2020 by and among the Issuer and the Reporting Persons (the "First Voting Agreement") and a Voting Agreement dated as of February 24, 2021 (the "Second Voting Agreement" and together with the First Voting Agreement, the "Voting Agreements"), the Reporting Persons have agreed to vote all shares of the Issuer's voting stock, including the Class A Common Stock and Class B Common Stock, then held by them together on all matters submitted to the Issuer's common stockholders in the manner referred to under Item 6 below and in Exhibit 5 and Exhibit 7 respectively. The Issuer's Class A Common Stock and Class B Common Stock vote together as a single class on substantially all matters submitted to the stockholders of the Issuer for approval. The Class A Common Stock carries one vote per share, and the Class B Common Stock currently carries one vote per share.

- (b) The business address of each of the Reporting Persons is c/o the Issuer, 1500 Solana Blvd, Building 4, Suite 4500, Westlake, Texas 76262.
- (c) Certain of the Reporting Persons hold positions at the Issuer and its subsidiaries as their principal occupation.

#### Name **Principal Occupation (at Issuer)** Chairman, Director and Chief Executive Officer Mark E. Jones Director and Vice Chairman Robyn Jones Vice President - Finance Mark E. Jones, Jr. Administrative Service Agent Serena Jones Vice President and General Counsel P. Ryan Langston President and Chief Operating Officer Michael Colby Chief Financial Officer Mark Colby Matthew Colby Vice President Michael Moxley Vice President Vice President Gary Delavan Megan Bailey Vice President Ted Olsen Managing Director Brian Pattillo Vice President Amber Burbank-Ach Managing Director Managing Director Julia Jordan Drew Burks Chief Information Officer Lanni Romnev Attorney (not at Issuer) Camille Peterson Entrepreneur (not at Issuer) Lindy Langston Attorney (not at Issuer) Adrienne Jones Dentist (not at Issuer) Desiree Coleman Investor (not at Issuer) Nathan Romney Dentist (not at Issuer)

- (d) None of the Reporting Persons has been convicted in a criminal proceeding during the last five years.
- (e) None of the Reporting Persons has been party to any civil proceeding of a judicial or administrative body of competent jurisdiction and as a result of such proceeding was or is subject to a judgment, decree, or final order enjoining future violations of, or prohibiting or mandating activities subject to, federal or state securities laws, or finding any violation with respect to such laws during the last five years.
- (f) Each natural person identified in this Item 2, other than Serena Jones, is a citizen of the United States. Serena Jones is a citizen of Canada. Each entity identified in this Item 2 is organized under the laws of Texas.

#### Item 3. Source and Amount of Funds or Other Consideration

At the closing of the IPO of the Issuer's Class A Common Stock, the Issuer entered into an amended and restated limited liability company agreement with the continuing members of Goosehead Financial pursuant to which such members and their permitted transferees are entitled to exchange their LLC Units in Goosehead Financial, together with an equal number of shares of Class B Common Stock (together with an equal number of LLC Units in Goosehead Financial) for an equal number of shares of the Issuer's Class A Common Stock.

On May 1, 2018, the Issuer issued shares of Class A Common Stock, in the quantities set forth in the table in Item 5 of the Schedule 13D filed on behalf of the Reporting Persons on May 10, 2018, as consideration to purchase indirect ownership interests in Goosehead Management, LLC, a Delaware limited liability company, and Texas Wasatch Insurance Holdings Group, LLC from certain historical owners thereof, including those indicated above, at a price equivalent to \$10.00 per share of Class A Common Stock.

#### Item 4. Purpose of Transaction

The Reporting Persons acquired, and presently hold, Class A Common Stock and Class B Common Stock for investment purposes.

Each Reporting Person has signed and is a party to the Voting Agreements described in Item 2 above.

Except as otherwise described herein and Rule 10b5-1 Trading Plans, none of the Reporting Persons currently has any plans or proposals that would result in or relate to any of the transactions or changes listed in Items 4(a) through 4(j) of Schedule 13D. However, as part of their ongoing evaluation of their investment and investment alternatives, the Reporting Persons may consider such matters and, subject to applicable law, may formulate a plan with respect to such matters or make formal proposals to the board of directors of the Issuer, other stockholders of the Issuer or other third parties regarding such matters. The Reporting Persons reserve the right to acquire additional securities of the Issuer in the open markets, in privately negotiated transactions (which may be with the Issuer or with third parties) or otherwise, to dispose of all or a portion of their holdings of securities of the Issuer or to change their intention with respect to any or all of the matters referred to in this Item 4.

#### Item 5. Interest in Securities of the Issuer

(a) and (b) The Reporting Persons (i) currently hold 99.38% of the outstanding Class B Common Stock and collectively control approximately 50.29% of the combined voting power of the Issuer's common stock and (ii) beneficially own, calculated in accordance with Rule 13d-3, 51.12% of the Issuer's Class A Common Stock, based on the percentage that would be held by the Reporting Persons if they fully converted their shares of Class B Common Stock into shares of Class A Common Stock and no other holders of Class B Common Stock converted their shares of Class B Common Stock. The percentages reported below and in Box 13 above for each Reporting Person reflect such beneficial ownership for each such Reporting Person.

Reporting Person	Number of Shares of Class A Common Stock Owned <sup>(1)</sup>	Percentage of Class A Common Stock Outstanding <sup>(2)</sup>
Mark E. Jones	681,884 (3)	1.83 %
Robyn Jones	466,139	1.25 %
The Mark and Robyn Jones Descendants Trust 2014	10,455,264	28.12 %
The Lanni Elaine Romney Family Trust 2014	279,534	0.75 %
The Lindy Jean Langston Family Trust 2014	297,734	0.80 %
The Camille LaVaun Peterson Family Trust 2014	290,434	0.78 %
The Desiree Robyn Coleman Family Trust 2014	295,834	0.80 %
The Adrienne Morgan Jones Family Trust 2014	297,734	0.80 %
The Mark Evan Jones, Jr. Family Trust 2014	297,734	0.80 %
Serena Jones	727,031	1.96 %
Lanni Romney	202,791	0.55 %
Lindy Langston	255,079	0.69 %
Camille Peterson	343,144	0.92 %
Desiree Coleman	358,557	0.96 %
Adrienne Jones	486,557	1.31 %
Mark E. Jones, Jr.	375,553	1.01 %
P. Ryan Langston	45,005 <sup>(4)</sup>	0.12 %
Michael Colby	503,488 <sup>(5)</sup>	1.35 %
Mark Colby	101,160 (6)	0.27 %
The Colby 2014 Family Trust	755,134	2.03 %
The Preston Michael Colby 2014 Trust	38,896	0.10 %
The Lyla Kate Colby 2014 Trust	38,896	0.10 %
Matthew Colby	101,667 <sup>(7)</sup>	0.27 %
Michael Moxley	123,675 (8)	0.33 %
Gary Delavan	117,234 <sup>(9)</sup>	0.32 %
Megan Bailey	126,684 (10)	0.34 %
Ted Olsen	50,045	0.13 %
Brian Pattillo	65,842 (11)	0.18 %
Amber Burbank-Ach	88,094 (12)	0.24 %
Julia Jordan	52,029 (13)	0.14 %
Drew Burks	65,834 (14)	0.18 %
SLJ Dynasty Trust	97,943	0.26 %
Jones 2020 Irrevocable Trust	82,005	0.22 %
Lindy Langston Spousal Lifetime Access Trust	90,270	0.24 %
Lanni Romney Spousal Lifetime Access Trust	88,704	0.24 %
Nathan Romney	5	— %
The CP Descendants' Trust	101,351	0.27 %
Ryan Langston 2021 Family Trust	82,500	0.22 %
Nathan Romney 2021 Family Trust	82,500	0.22 %

<sup>(1)</sup> Each Reporting Person has shared power to vote or dispose all shares listed pursuant to the Voting Agreements described herein except for the shares listed for Mark E. Jones for which he has the sole power to vote or dispose.

- (2) Based on the number of shares of Class A Common Stock (18,952,323) issued and outstanding as of May 25, 2021, the date of this report, and assuming all outstanding shares of Class B Common Stock (together with an equal number of LLC Units in Goosehead Financial) beneficially owned by the Reporting Persons (and excluding, for the avoidance of doubt, shares of Class B Common Stock owned by other persons) were exchanged for newly-issued shares of Class A Common Stock on a one-for-one basis.
- (3) Includes 213,334 shares of Class A Common Stock issuable upon exercise of options that have vested or will vest within 60 days.
- (4) Includes 40,000 shares of Class A Common Stock issuable upon exercise of options that have vested or will vest within 60 days.
- (5) Includes 53,333 shares of Class A Common Stock issuable upon exercise of options that have vested or will vest within 60 days.
- (6) Includes 40,000 shares of Class A Common Stock issuable upon exercise of options that have vested or will vest within 60 days.
- (7) Includes 21,667 shares of Class A Common Stock issuable upon exercise of options that have vested or will vest within 60 days.
- (8) Includes 26,667 shares of Class A Common Stock issuable upon exercise of options that have vested or will vest within 60 days.
- (9) Includes 31,934 shares of Class A Common Stock issuable upon exercise of options that have vested or will vest within 60 days.
- (10) Includes 21,667 shares of Class A Common Stock issuable upon exercise of options that have vested or will vest within 60 days.
- (11) Includes 13,333 shares of Class A Common Stock issuable upon exercise of options that have vested or will vest within 60 days.
- (12) Includes 17.367 shares of Class A Common Stock issuable upon exercise of options that have vested or will vest within 60 days.
- (13) Includes 35,363 shares of Class A Common Stock issuable upon exercise of options that have vested or will vest within 60 days.
- (14) Includes 18,834 shares of Class A Common Stock issuable upon exercise of options that have vested or will vest within 60 days.

Between May 20, 2021 (the date following the most recent Schedule 13D/A filed by the Reporting Persons) and May 25, 2021, Desiree Coleman sold shares of Class B Common Stock:

Date	Number of Shares of Class A Common Stock Sold	Weighted Average Price Per Share
5/24/2021	11,620	\$83.43

Between May 20, 2021 (the date following the most recent Schedule 13D/A filed by the Reporting Persons) and May 25, 2021, Michael Colby sold shares of Class B Common Stock:

Date	Number of Shares of Class A Common Stock Sold	Weighted Average Price Per Share
5/20/2021	10,153	\$82.12
5/21/2021	29,847	\$81.25

Between May 20, 2021 (the date following the most recent Schedule 13D/A filed by the Reporting Persons) and May 25, 2021, the Colby 2014 Family Trust sold shares of Class A Common Stock:

Date	Number of Shares of Class A Common Stock Sold	Weighted Average Price Per Share
5/20/2021	15,229	\$82.12
5/21/2021	44,771	\$81.25

Between May 20, 2021 (the date following the most recent Schedule 13D/A filed by the Reporting Persons) and May 25, 2021, the Mark and Robyn Jones Descendants Trust 2014 sold shares of Class B Common Stock:

Date	Number of Shares of Class B Common Stock Transferred	Weighted Average Price Per Share
5/20/2021	27,965	\$8
5/21/2021	34,163	\$8
5/24/2021	18,081	\$8
5/25/2021	32,392	\$8

(d) Other than as described herein and the beneficiaries of trusts that hold shares of Class A or Class B Common Stock reported herein, no other person is known to have the right to receive and the power to direct the receipt of dividends from, or the proceeds from the sale of, the Class A Common Stock beneficially owned by members of the group.

#### (e) Not applicable.

#### Item 6. Contracts, Arrangements, Understandings or Relationships with Respect to Securities of the Issuer

In connection with the closing of the IPO, the Issuer effectuated certain reorganization transactions pursuant to which existing members of Goosehead Financial, including the Reporting Persons, obtained beneficial ownership of shares of Class B Common Stock.

Pursuant to the Amended and Restated Limited Liability Company Agreement of Goosehead Financial dated as of May 1, 2018 (the "Goosehead Financial LLC Agreement"), the Reporting Persons may exchange each share of Class B Common Stock (together with an LLC Unit of Goosehead Financial) for a share of Class A Common Stock on a one-for-one basis. When a share of Class B Common Stock is exchanged for a share of Class A Common Stock, a corresponding share of the Issuer's Class B Common Stock will automatically be redeemed by the Issuer at par value and canceled. When a share of Class B Common Stock is exchanged for a share of Class A Common Stock, it will not be available for reissuance by the Issuer. See Exhibit 2.

Pursuant to a registration rights agreement entered into by and among the Issuer and certain holders of shares of Class B Common Stock, at any time after the expiration of the lock-up period described below, such holders can require the Issuer to register for resale under the Securities Act of 1933, as amended, the shares of Class A Common Stock issued upon exchange of the shares of Class B Common Stock, subject to specified limitations. The registration rights agreement also provides for customary piggyback rights. See Exhibit 3.

The Issuer entered into a tax receivable agreement with the pre-IPO members of Goosehead Financial effective as of the closing of the IPO that provides for the payment by the Issuer to such members of Goosehead Financial of 85% of the amount of tax benefits, if any, that the Issuer actually realizes (or in some circumstances is deemed to realize) as a result of increases in tax basis (and certain other tax benefits) resulting from purchases or exchanges of membership units of Goosehead Financial. See Exhibit 4.

The Reporting Persons have entered into the Voting Agreements pursuant to which they agreed to vote all their shares of voting stock, including Class A Common Stock and Class B Common Stock, together and in accordance with the instructions of Mark E. Jones on any matter submitted to the common stockholders of the Issuer for a vote. Under the Voting Agreements, the Reporting Persons have given an irrevocable proxy, coupled with an interest, to Mark E. Jones to vote such Reporting Person's shares of Class A Common Stock and Class B Common Stock. If, for reasons of death, legal incapacity or any other cause, Mark E. Jones is unable to vote or exercise his right to vote, then the Reporting Persons agreed to vote in the manner directed by the Robyn Jones in connection with any such vote. If, for reasons of death, legal incapacity or any other cause, Mark E. Jones and Robyn Jones are unable to vote or exercise their respective rights to vote, then the Reporting Persons agreed to vote in the manner directed by both Ryan Langston and Mark Jones, Jr. in connection with any such vote. See Exhibit 5 (the First Voting Agreement) and Exhibit 5.1 (the Second Voting Agreement).

The foregoing summaries do not purport to be complete, and are qualified in their entirety by reference to the Goosehead Financial LLC Agreement, registration rights agreement, form of lock-up agreement, tax receivable agreement and Voting Agreements, filed herewith as Exhibits 2, 3, 4, 5 and 5.1 respectively and incorporated herein by reference.

Other than the matters disclosed in this Schedule 13D, none of the Reporting Persons is party to any contracts, arrangements, understandings, or relationships herein respect to any securities of the Issuer, including but not limited to the transfer or voting of any of the securities, finder's fees, joint ventures, loan or option agreements, puts or calls, guarantees of profits, division of profits or loss, or the giving or withholding of proxies.

### Item 7. Material to be Filed as Exhibits

#### **Exhibit Description**

1

<u>Joint Filing Agreement as required by Rule 13d-1(k)(1) under the Securities Exchange Act of 1934, as amended</u> (incorporated by reference to Exhibit 99.1 of the statement on Schedule 13D/A filed on behalf of the Reporting Persons with the Securities and Exchange Commission on September 18, 2020)

1.1 <u>Joint Filing Agreement as required by Rule 13-d-1(k)(1) under the Securities Exchange Act of 1934</u>

24.14

24.15

Amended and Restated Limited Liability. Company. Agreement of Goosehead Financial, LLC (incorporated by reference to Exhibit 2 of the statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018) 2 Registration Rights Agreement (incorporated by reference to Exhibit 3 of the statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018) 3 Tax Receivable Agreement (incorporated by reference to Exhibit 5 of the statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018) Amended and Restated Voting Agreement (incorporated by reference to Exhibit 5 of the statement of Schedule 13D/A filed on behalf of the Reporting Persons with the Securities and Exchange Commission on September 18, 2020) 5.1 Second Voting Agreement Power of Attorney for Robyn Jones (incorporated by reference to Exhibit 24.1 of the statement on Schedule 13D filed on behalf of the Reporting 24.1 Persons with the Securities and Exchange Commission on May 10, 2018) Power of Attorney for The Mark and Robyn Jones Descendants Trust 2014 (incorporated by reference to Exhibit 24.2 of the statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018) 24.2 Power of Attorney for The Lanni Elaine Romney Family Trust 2014 (incorporated by reference to Exhibit 24.3 of the statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018) 24.3 Power of Attorney for The Lindy Jean Langston Family Trust 2014 (incorporated by reference to Exhibit 24.4 of the statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018) 24.4 Power of Attorney for The Camille LaVaun Peterson Family Trust 2014 (incorporated by reference to Exhibit 24.5 of the statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018) 24.5 Power of Attorney for The Desiree Robyn Coleman Family Trust 2014 (incorporated by reference to Exhibit 24.6 of the statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018) 24.6 Power of Attorney for The Adrienne Morgan Jones Family Trust 2014 (incorporated by reference to Exhibit 24.7 of the statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018) 24.7 Power of Attorney for The Mark Evan Jones, Jr. Family Trust 2014 (incorporated by reference to Exhibit 24.8 of the statement on Schedule 13D 24.8 filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018) Power of Attorney for Serena Jones (incorporated by reference to Exhibit 24.9 of the statement on Schedule 13D filed on behalf of the Reporting 24.9 Persons with the Securities and Exchange Commission on May 10, 2018) Power of Attorney for Lanni Romney (incorporated by reference to Exhibit 24.10 of the statement on Schedule 13D filed on behalf of the 24.1 Reporting Persons with the Securities and Exchange Commission on May 10, 2018) Power of Attorney for Lindy Langston (incorporated by reference to Exhibit 24.11 of the statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018) 24.11 Power of Attorney for Camille Peterson (incorporated by reference to Exhibit 24.12 of the statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018) 24.12 Power of Attorney for Desiree Coleman (incorporated by reference to Exhibit 24.13 of the statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018) 24.13 Power of Attorney for Adrienne Jones (incorporated by reference to Exhibit 24.14 of the statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018)

Power of Attorney for Mark E. Jones, Jr. (incorporated by reference to Exhibit 24.15 of the statement on Schedule 13D filed on behalf of the

Reporting Persons with the Securities and Exchange Commission on May 10, 2018)

24.34

24.35 24.36 Page 48

Power of Attorney for Lanni Romney Spousal Lifetime Access Trust

Power of Attorney for Nathan Romney

Power of Attorney for the Nathan Romney 2021 Family Trust

24.16	Power of Attorney for Ryan Langston (incorporated by reference to Exhibit 24.16 of the statement on Schedule 13DA filed on behalf of the Reporting Persons with the Securities and Exchange Commission on August 6, 2019)
	Power of Attorney for Michael C. Colby (incorporated by reference to Exhibit 24.17 of the statement on Schedule 13DA filed on behalf of the
24.17	Reporting Persons with the Securities and Exchange Commission on June 12, 2020)
24.18	Power of Attorney for Mark Colby (incorporated by reference to Exhibit 24.18 of the statement on Schedule 13DA filed on behalf of the Reporting Persons with the Securities and Exchange Commission on June 12, 2020)
24.19	Power of Attorney for The Colby 2014 Family Trust (incorporated by reference to Exhibit 24.19 of the statement on Schedule 13DA filed on behalf of the Reporting Persons with the Securities and Exchange Commission on June 12, 2020)
24.20	Power of Attorney for The Preston Michael Colby 2014 Trust (incorporated by reference to Exhibit 24.20 of the statement on Schedule 13DA filed on behalf of the Reporting Persons with the Securities and Exchange Commission on June 12, 2020)
24.21	Power of Attorney for The Lyla Kate Colby 2014 Trust (incorporated by reference to Exhibit 24.21 of the statement on Schedule 13DA filed on behalf of the Reporting Persons with the Securities and Exchange Commission on June 12, 2020)
24.22	Power of Attorney for Matthew Colby (incorporated by reference to Exhibit 24.22 of the statement on Schedule 13DA filed on behalf of the Reporting Persons with the Securities and Exchange Commission on September 18, 2020)
24.22	Power of Attorney for Michael Moxley (incorporated by reference to Exhibit 24.23 of the statement on Schedule 13DA filed on behalf of the
24.23	Reporting Persons with the Securities and Exchange Commission on September 18, 2020)
24.24	Power of Attorney for Gary Delavan (incorporated by reference to Exhibit 24.24 of the statement on Schedule 13DA filed on behalf of the Reporting Persons with the Securities and Exchange Commission on September 18, 2020)
24.25	Power of Attorney for Megan Bailey (incorporated by reference to Exhibit 24.25 of the statement on Schedule 13DA filed on behalf of the Reporting Persons with the Securities and Exchange Commission on September 18, 2020)
24.26	Power of Attorney for Ted Olsen (incorporated by reference to Exhibit 24.26 of the statement on Schedule 13DA filed on behalf of the Reporting Persons with the Securities and Exchange Commission on September 18, 2020)
24.27	Power of Attorney for Brian Pattillo (incorporated by reference to Exhibit 24.27 of the statement on Schedule 13DA filed on behalf of the Reporting Persons with the Securities and Exchange Commission on September 18, 2020)
24.28	Power of Attorney for Amber Burbank-Ach (incorporated by reference to Exhibit 24.28 of the statement on Schedule 13DA filed on behalf of the Reporting Persons with the Securities and Exchange Commission on September 18, 2020)
24.29	Power of Attorney for Julia Jordan (incorporated by reference to Exhibit 24.29 of the statement on Schedule 13DA filed on behalf of the Reporting Persons with the Securities and Exchange Commission on September 18, 2020)
	Power of Attorney for Drew Burks (incorporated by reference to Exhibit 24.30 of the statement on Schedule 13DA filed on behalf of the
24.30	Reporting Persons with the Securities and Exchange Commission on September 18, 2020)
24.31	Power of Attorney for the Jones 2020 Irrevocable Trust
24.32	Power of Attorney for the SLJ Dynasty Trust
24.33	Power of Attorney for the Lindy Langston Spousal Lifetime Access Trust

24.37

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Power of Attorney for the Ryan Langston 2021 Family Trust Power of Attorney for the CP Descendants' Trust 24.38

### **SIGNATURE**

Schedule 13D/A

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

Dated: May 25, 2021

CUSIP No. 38267D109

CUSIP No. 38267D109

/s/ Mark E. Jones

Mark E. Jones

2 /s/ Mark E. Jones, Attorney-in-Fact

Robyn Jones

THE MARK AND ROBYN JONES DESCENDANTS TRUST

3 2014

By: /s/ Mark E. Jones Name: Mark E. Jones Title: Attorney-in-Fact

4 LANNI ELAINE ROMNEY FAMILY TRUST 2014

By: /s/ Mark E. Jones Name: Mark E. Jones Title: Attorney-in-Fact

5 LINDY JEAN LANGSTON FAMILY TRUST 2014

By: /s/ Mark E. Jones Name: Mark E. Jones Attorney-in-Fact Title:

6 CAMILLE LAVAUN PETERSON FAMILY TRUST 2014

By: /s/ Mark E. Jones Name: Mark E. Jones Title: Attorney-in-Fact

7 DESIREE ROBYN COLEMAN FAMILY TRUST 2014

By: /s/ Mark E. Jones Name: Mark E. Jones Title: Attorney-in-Fact

8 ADRIENNE MORGAN JONES FAMILY TRUST 2014

By: /s/ Mark E. Jones Name: Mark E. Jones Title: Attorney-in-Fact

9	MARK EVAN JONES, JR. FAMILY TRUST 2014
9	WITHOUT E VIEW JOINED, JIC. ITHVIIET TROOT 2014

By: /s/ Mark E. Jones
Name: Mark E. Jones
Title: Attorney-in-Fact

### 10 /s/ Mark E. Jones, Attorney-in-Fact

Serena Jones

#### 11 /s/ Mark E. Jones, Attorney-in-Fact

Lanni Romney

### 12 /s/ Mark E. Jones, Attorney-in-Fact

Lindy Langston

#### 13 /s/ Mark E. Jones, Attorney-in-Fact

Camille Peterson

#### 14 /s/ Mark E. Jones, Attorney-in-Fact

Desiree Coleman

#### 15 /s/ Mark E. Jones, Attorney-in-Fact

Adrienne Jones

### 16 /s/ Mark E. Jones, Attorney-in-Fact

Mark E. Jones Jr.

# 17 /s/ Mark E. Jones, Attorney-in-Fact

Ryan Langston

# 18 /s/ Mark E. Jones, Attorney-in-Fact

Michael C. Colby

#### 19 /s/ Mark E. Jones, Attorney-in-Fact

Mark Colby

## 20 THE COLBY 2014 FAMILY TRUST

By: /s/ Mark E. Jones
Name: Mark E. Jones
Title: Attorney-in-Fact

21		STON MICHAEL COLBY 2014 TRUST		
	By:	/s/ Mark E. Jones		
	Name:	Mark E. Jones		
	Title:	Attorney-in-Fact		
22 THE LYLA KATE COLBY 2014 TRUST				
	By:	/s/ Mark E. Jones		
	Name:	Mark E. Jones		
	Title:	Attorney-in-Fact		
23	/s/ Mark I	E. Jones, Attorney-in-Fact		
	Matthew	Colby		
24	/s/ Mark I	E. Jones, Attorney-in-Fact		
	Michael N	Moxley		
25	/s/ Mark E. Jones, Attorney-in-Fact			
	Gary Dela	avan		
26		E. Jones, Attorney-in-Fact		
	Megan Ba	ailey		
27	/a/ Mayle I	Z. Lange Attorney in Fact		
27	Ted Olser	E. Jones, Attorney-in-Fact		
	Ted Olsei	1		
28	/s/ Mark I	E. Jones, Attorney-in-Fact		
_0	Brian Patt	-		
29	/s/ Mark I	E. Jones, Attorney-in-Fact		
		urbank-Ach		
30	/s/ Mark I	E. Jones, Attorney-in-Fact		
	Julia Jord	an		
31	/s/ Mark I	E. Jones, Attorney-in-Fact		
	Drew Bur	ks		
_				
32 SLJ DYNASTY TRUST				

/s/ Mark E. Jones

Attorney-in-Fact

Mark E. Jones

By: Name:

Title:

#### 33 JONES 2020 IRREVOCABLE TRUST

By: /s/ Mark E. Jones

Name: Mark E. Jones Title: Attorney-in-Fact

#### 34 LINDY LANGSTON SPOUSAL LIFETIME ACCESS TRUST

By: /s/ Mark E. Jones

Name: Mark E. Jones
Title: Attorney-in-Fact

### 35 LANNI ROMNEY SPOUSAL LIFETIME ACCESS TRUST

By: /s/ Mark E. Jones
Name: Mark F. Jones

Name: Mark E. Jones
Title: Attorney-in-Fact

# 36 /s/ Mark E. Jones, Attorney-in-Fact

Nathan Romney

#### 37 THE CP DESCENDANTS' TRUST

By: /s/ Mark E. Jones
Name: Mark E. Jones
Title: Attorney-in-Fact

### 38 NATHAN ROMNEY 2021 FAMILY TRUST

By: /s/ Mark E. Jones
Name: Mark E. Jones
Title: Attorney-in-Fact

### 39 RYAN LANGSTON 2021 FAMILY TRUST

By: /s/ Mark E. Jones
Name: Mark E. Jones

Title: Attorney-in-Fact