FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person* <u>Jones Robyn Mary Elizabeth</u>						2. Issuer Name and Ticker or Trading Symbol Goosehead Insurance, Inc. [GSHD]								5. Relationship of Reporting Person(s) to Issuer (Check all applicable) X Director X 10% Owner						er
(Last) (First) (Middle) C/O GOOSEHEAD INSURANCE, INC. 1500 SOLANA BLVD., BUILDING 4, STE 4500					3. Date of Earliest Transaction (Month/Day/Year) 02/01/2019									Officer (give title X Other (specify below) Member of 10% owner group						
(Street) WESTLAKE TX 76262					4.	If Amei	Line) X Form filed							ed by (nt/Group Filing (Check Applicab I by One Reporting Person I by More than One Reporting					
(City)	(City) (State) (Zip) Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned																			
1. Title of Security (Instr. 3) 2. Transaction Date (Month/Day/Ye				tion	2A. Deemed Execution Date,			3. Transa Code (8)	ction	4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and			5. Amount of Securities Beneficially Owned Following			6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)		7. Nature of Indirect Beneficial Ownership		
								Code	v	Amount	(A) or (D)	Price		Reported Transaction((Instr. 3 and				(Instr.	4)	
Class B Common Stock				02/01/2019				С		20,315	D	\$0		14,765,4	,428		I By		rust ⁽¹⁾	
Class A Common Stock 02				02/01/2	02/01/2019				С		20,315	A	\$0	1,768,59		96	I		By Mark and Robyn Jones Descendants Trust 2014	
Class A Common Stock 02/01/2				019	19			S		20,315	D	\$28.24 ⁽²⁾		1,748,281		I		By Mark and Robyn Jones Descendants Trust 2014		
Class B Common Stock ⁽³⁾												182,349		9 D						
Class A Common Stock ⁽³⁾														757,890		D				
			Table								sposed of , converti				Owned					
1. Title of Derivative Security (Instr. 3)	ve Conversion Date Execut or Exercise (Month/Day/Year) if any		emed ion Date,	4. Transa	ansaction de (Instr.		5. Number of			cisable and	le and 7. Title and Amo of Securities		ınt	8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)		10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)		11. Nature of Indirect Beneficial Ownership (Instr. 4)	
					Code	v	(A)	(D)	Date Exercisable		Expiration Date	Title	Amou or Numb of Sha	er						
LLC Units in Goosehead Financial, LLC	\$0.0	02/01/2019			С			20,315	(4)		(4)	Class A Common Stock			\$0	14,765,428		I		By Trust ⁽¹⁾
LLC Units in Goosehead Financial, LLC ⁽³⁾	\$0.0								(4	4)	(4)	Class A Common Stock	182,3	349		18	2,349	D		

Explanation of Responses:

- 1. Reflects shares of Class A Common Stock, shares of Class B Common Stock or LLC Units, as applicable, held in trust for which the reporting person serves as a trustee and of which immediate family members of the reporting person are beneficiaries.
- 2. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$27.64 to \$28.77, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 3. This does not reflect shares directly held by the reporting person's spouse, who is independently a reporting person of the issuer.
- 4. Each LLC Unit, together with a share of Class B common stock, may be converted by the holder into one share of Class A common stock at any time. The LLC Units do not expire.

 $The sales \ reported \ were \ effected \ pursuant \ to \ a \ Rule \ 10b5-1 \ trading \ plan \ adopted \ by \ the \ Mark \ and \ Robyn \ Jones \ Descendants \ Trust \ 2014.$

** Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.