SEC Form 4

Instruction 1(b).

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FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549 STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL

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			or Section So(ii) of the Investment Company Act of 1940						
1. Name and Address of Reporting Person [*] Jones Robyn Mary Elizabeth			2. Issuer Name and Ticker or Trading Symbol Goosehead Insurance, Inc. [GSHD]	5. Relationship of Reporting Person(s) to Issuer (Check all applicable)					
				X	Director	Х	10% Owner		
					Officer (give title	x	Other (specify		
		(Middle)	3. Date of Earliest Transaction (Month/Day/Year)		below)		below)		
C/O GOOSEHE.	AD INSURANCE,	, INC.	06/11/2020		Member of 10%	er group			
1500 SOLANA BLVD., BUILDING 4, STE 4500									
			4. If Amendment, Date of Original Filed (Month/Day/Year)	6. Individual or Joint/Group Filing (Check Applicable					
(Street)				Line)	<i>!</i>)				
WESTLAKE	ТХ	76262		X	Form filed by One R	eporti	ng Person		
					Form filed by More than One Reportir				
					Person				
(City)	(State)	(Zip)							

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transa Code (8)		4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and 5)		5. Amount of Securities Beneficially Owned Following Reported	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)	
			Code	v	Amount	(A) or (D)	Price	Transaction(s) (Instr. 3 and 4)		(1150.4)
Class B Common Stock	06/11/2020		С		28,195	D	\$ <mark>0</mark>	13,076,210	Ι	By Trust ⁽¹⁾
Class A Common Stock	06/11/2020		С		28,195	A	\$0	28,195	I	By Mark and Robyn Jones Descendants Trust 2014
Class A Common Stock	06/11/2020		S		14,756	D	\$66.3 ⁽²⁾	13,439	I	By Mark and Robyn Jones Descendants Trust 2014
Class A Common Stock	06/11/2020		S		7,106	D	\$67.06 ⁽³⁾	6,333	I	By Mark and Robyn Jones Descendant Trust 2014
Class A Common Stock	06/11/2020		S		6,333	D	\$67.93 ⁽⁴⁾	0	I	By Mark and Robyn Jones Descendant Trust 2014
Class A Common Stock ⁽⁵⁾								742,390	D	
Class B Common Stock ⁽⁵⁾								182,349	D	

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transa Code (8)		of Deri Sec Acq (A) (Disp of (I	umber ivative urities uired or oosed O) (Instr. and 5)	6. Date Exerc Expiration Da (Month/Day/Y	ate	7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code V		v	(A)	(D)	Date Exercisable	Expiration Date	Amount or Number of Shares					
LLC Units in Goosehead Financial, LLC	\$0.0	06/11/2020		С			28,195	(6)	(6)	Class A Common Stock	28,195	\$0	13,076,210	Ι	By Trust ⁽¹⁾
LLC Units in Goosehead Financial, LLC ⁽⁵⁾	\$0.0							(6)	(6)	Class A Common Stock	182,349		182,349	D	

Explanation of Responses:

1. Reflects shares of Class A Common Stock, shares of Class B Common Stock or LLC Units, as applicable, held in trust for which the reporting person serves as a trustee and of which immediate family members of the reporting person are beneficiaries.

2. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$65.65 to \$66.63 inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth

in this footnote to this Form 4.

3. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$66.67 to \$67.66 inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.

4. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$67.88 to \$68.03 inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.

5. This does not reflect shares directly held by the reporting person's spouse, who is independently a reporting person of the issuer.

6. Each LLC Unit, together with a share of Class B common stock, may be converted by the holder into one share of Class A common stock at any time. The LLC Units do not expire.

Remarks:

The sales reported were effected pursuant to a Rule 10b5-1 trading plan adopted by the Mark and Robyn Jones Descendants Trust 2014. Following the reported transaction above, Mark and Robyn Jones, together with their trusts, continue to own beneficially 1,432,591 shares of Class A Common Stock and 13,440,908 shares of Class B Common Stock, for a total of 14,873,499 shares of Goosehead Insurance, Inc.

/s/ P. Ryan Langston, as Attorney-in-Fact for Robyn Mary Elizabeth Jones ** Signature of Reporting Person

06/15/2020

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.