SEC Form 4	
------------	--

FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

OMB APPROVAL

D⁽¹⁾

D⁽³⁾

D⁽⁴⁾

I

By Trust⁽⁶⁾

3235-0287
burden

Section obligat	this box if no lo n 16. Form 4 or ions may contii tion 1(b).		STA			F CHAN								IP	Estim	Number ated ave per resp	rage burden	3235-0287 0.5	
						ection 30(h) of t									<u>. </u>				
1. Name and Address of Reporting Person* <u>Mark Evan Jones, Jr. Family Trust 2014</u>					2. Issuer Name and Ticker or Trading Symbol <u>Goosehead Insurance, Inc.</u> [GSHD]									5. Relationship of Reporting Person(s) to Issuer (Check all applicable) Director X 10% Owner					
(Last) (First) (Middle) C/O GOOSEHEAD INSURANCE, INC.					3. Date of Earliest Transaction (Month/Day/Year) 11/21/2023									Officer (give title X Other (specify below) Member of 10% owner group					
1500 SOLANA BLVD., BLDG 4, STE 4500				4. If An	4. If Amendment, Date of Original Filed (Month/Day/Year)								6. Individual or Joint/Group Filing (Check Applicable Line)						
(Street) WESTL	(Street) WESTLAKE TX 76262						Form filed by One Report X Form filed by More than O Person										0		
(City)	(5	State)	(Zip)		Rule	Rule 10b5-1(c) Transaction Indication													
					Ch aff	eck this box to in irmative defense	ndica e con	te that a ditions of	transa Rule 1	ction was 0b5-1(c)	s made . See In	pursuant f	o a contract, 10.	instruction or v	vritten pla	in that is	intended to	satisfy the	
		Т	able I - No	on-Der	ivative \$	Securities A	Acc	quired	, Dis	posed	d of, d	or Ben	eficially	Owned					
1. Title of Security (Instr. 3) Date (Monthy			saction /Day/Year)	Execution Date,		3. Transaction Code (Instr. 8)		4. Securities Acquired (A) o Disposed Of (D) (Instr. 3, 4 a		(A) or 3, 4 and 5)	5. Amount of Securities Beneficially Owned Follo Reported		Form:	: Direct I Indirect I str. 4) (7. Nature of Indirect Beneficial Ownership (Instr. 4)				
							Code	v	Amour	nt	(A) or (D)	Price	Transaction(s) (Instr. 3 and 4)				(1150. 4)		
Class B Common Stock 11/21			1/2023			С		15,0	000	D	\$ <mark>0</mark>	282,7	734		D ⁽¹⁾				
Class A Common Stock 11/21/				1/2023			С		15,0	000	Α	\$ <mark>0</mark>	15,0	00		D ⁽¹⁾			
Class A Common Stock 11/21/			1/2023			S		15,0	000	D	\$71.21 ⁽²⁾	0			D ⁽¹⁾				
Class A Common Stock													189,5	551	1	D ⁽³⁾			
Class B Common Stock													182,3	349		D ⁽³⁾			
Class A Common Stock													181,2	290		D ⁽⁴⁾			
Class B Common Stock													132,3	349		D ⁽⁴⁾			
Class B Common Stock													9,389,7	763(5)			By Trust ⁽⁶⁾		
			Table II			ecurities A alls, warrar								wned					
1. Title of Derivative Security (Instr. 3)	1. Title of 2. 3. Transaction Berivative Conversion Date (Month/Day/Year) 3A. Deemed 4. Execution Date, Crassecurity or Exercise (Month/Day/Year) if any Crassecurity Conversion		ansaction ode (Instr.	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	Ex	6. Date Exercisable and Expiration Date (Month/Day/Year)		le and 7. Title and Amount Securities Underlyin		erlying	8. Price of Derivative Security (Instr. 5)	9. Numb derivativ Securitie Benefici Owned Followin Reported Transact (Instr. 4)	ve es ally ig d tion(s)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	Beneficial Ownership (Instr. 4)				

Date Exercisable

(7)

Expiration Date

(7)

Title

Class A

Common Stock

.

Amount or Number of Shares

15,000

\$<mark>0</mark>

282,734

182,349

132,349

9,389,763⁽⁵⁾

in Goosehead Financial, LLC	\$ 0					(7)	(7)	Class A Common Stock	182,349
LLC Units in Goosehead Financial, LLC	\$0					(7)	(7)	Class A Common Stock	132,349
LLC Units in Goosehead Financial, LLC	\$0					(7)	(7)	Class A Common Stock	9,389,763 ⁽⁵⁾
		Reporting Person [*] s, Jr. Family 7	<u>Frust 2014</u>	 					
(Last)		(First)	(Middle)						
C/O GOO	SEHEAD	INSURANCE, I	NC.						

Code v

С

(A) (D)

15,000

1500 SOLANA BLVD., BLDG 4, STE 4500

11/21/2023

(Street)

LLC Units in Goosehead Financial, LLC

LLC Units

\$<mark>0</mark>

WESTLAKE	ТХ	76262						
(City)	(State)	(Zip)						
1. Name and Address of Jones Mark Eva								
(Last)	(First)	(Middle)						
C/O GOOSEHEAD	DINSURANCE, INC.							
1500 SOLANA BL	VD., BUILDING 4, S	TE 4500						
(Street) WESTLAKE	ТХ	76262						
(City)	(State)	(Zip)						
1. Name and Address of Reporting Person [*] Jones Robyn Mary Elizabeth								
(Last)	(First)	(Middle)						
C/O GOOSEHEAD	INSURANCE , INC.							
1500 SOLANA BL	VD., BUILDING 4, S	TE 4500						
(Street) WESTLAKE	ТХ	76262						
(City)	(State)	(Zip)						

Explanation of Responses:

1. Reflects shares of Class A Common Stock, shares of Class B Common Stock or LLC Units, as applicable, held (i) directly by the Mark Evan Jones, Jr. Family Trust 2014 and (ii) indirectly by Mark Evan Jones and Robyn Mary Elizabeth Jones, who serve as trustees of the Mark Evan Jones, Jr. Family Trust 2014 and whose immediate family members are beneficiaries of the Mark Evan Jones, Jr. Family Trust 2014. 2. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$71.03 to \$71.38 inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.

3. Reflects shares of Class A Common Stock, shares of Class B Common Stock or LLC Units, as applicable, held directly by Mark Evan Jones, and does not reflect Class A Common Stock, shares of Class B Common Stock or LLC Units, as applicable, held by his spouse, Robyn Mary Elizabeth Jones, who is independently a reporting person of the issuer.

4. Reflects shares of Class A Common Stock, shares of Class B Common Stock or LLC Units, as applicable, held directly by Robyn Mary Elizabeth Jones, and does not reflect Class A Common Stock, shares of Class B Common Stock or LLC Units, as applicable, held by her spouse, Mark Evan Jones, who is independently a reporting person of the issuer.

5. Reflects a reduction in shares held indirectly by Mark Evan Jones and Robyn Mary Elizabeth Jones due to 11/21/2023 and 11/22/2023 sales by certain trusts for which Mark Evan Jones and Robyn Mary Elizabeth Jones serve as trustees and of which their immediate family members are beneficiaries, each a separate reporting person and for which separate Form 4s will be filed.

6. Reflects shares of Class B Common Stock or LLC Units, as applicable, held indirectly by Mark Evan Jones and Robyn Mary Elizabeth Jones, who serve as trustees of various trusts and whose immediate family members are beneficiaries of such trusts.

7. Each LLC Unit, together with a share of Class B common stock, may be converted by the holder into one share of Class A common stock at any time. The LLC Units do not expire.

Remarks:

/s/ John O'Connor, as Attorney- in-Fact for Robyn Mary Elizabeth Jones	<u>11/24/2023</u>
<u>/s/ John O'Connor, as Attorney-</u> in-Fact for Mark Evan Jones	<u>11/24/2023</u>
/s/ John O'Connor, as Attorney- in-Fact for Mark Evan Jones, Jr. Family Trust 2014	<u>11/24/2023</u>
** Signature of Reporting Person	Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.