FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

washington, D.O. 200

OMB APPROVAL												
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Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

Name and Address of Reporting Person* Colby Michael C.						2. Issuer Name and Ticker or Trading Symbol Goosehead Insurance, Inc. [GSHD]									5. Relationship of Reportin (Check all applicable) Director • Officer (give title			10% Owner	
	OSEHEAD	irst) INSURANCE, I /D., BUILDING	07	3. Date of Earliest Transaction (Month/Day/Year) 07/20/2020									X below) below) President and COO						
(Street) WESTLAKE TX 76262					_	4. If Amendment, Date of Original Filed (Month/Day/Year)									Form fil	ed by One	(Check Apporting Persor	1	
(City)	(S	tate)	(Zip)												F 613011				
	Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned																		
1. Title of Security (Instr. 3) 2. Transacti Date (Month/Day.				2A. Deemed Execution Date, if any (Month/Day/Year)		3. Transaction Code (Instr. 8)		4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 an			5)	5. Amount of Securities Beneficially Owned Following		6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)		7. Nature of Indirect Beneficial Ownership			
								Code	v	Amount	(A) or (D) Price			Reported Transaction(s) (Instr. 3 and 4)				(Instr. 4)	
Class B C	Common Sto	ock		07/20/	2020				С		20,401	D	\$(0	632	632,430		D	
Class A Common Stock 07/2			07/20/	7/20/2020				С		20,401	A	\$(0	84,	4,032		D		
Class A Common Stock 07/20/20			2020	20			S		9,524	D	\$82.30	074(1)	74,	74,508		D			
Class A Common Stock 07/20/20			2020	020			S		3,274	D	\$82.91	121 ⁽²⁾	71,	1,234		D			
Class A Common Stock 07/20/20				2020	20			S		6,001	D	\$84.1	.08(3)	65,	65,233		D		
Class A Common Stock 07/20/20			2020	20			S		1,602	D	\$84.95	.9573 ⁽⁴⁾ 6		,631		D			
Class B Common Stock														858	858,166			By Trust ⁽⁵⁾	
Class A Common Stock														143,402			I	By Colby 2014 Family Trust	
			Table I						•	,	posed of converti	,		•	wned				
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	Conversion or Exercise (Month/Day/Year) Price of Derivative		BA. Deemed 4 Execution Date, T		ction Instr.	5. Number of		6. Date Exerc Expiration D (Month/Day/		cisable and	7. Title and Amo of Securities Underlying Derivative Secur (Instr. 3 and 4)		8. Price of Derivative Security		9. Numbe derivative Securities Beneficial Owned Following Reported Transactie (Instr. 4)	e s lly	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	Beneficial Ownership (Instr. 4)
					Code	v	(A)	(D)	Date Exercis	sable	Expiration Date	Title	Amour or Number of Shar	er					
LLC Units in Goosehead Financial, LLC	\$0.0	07/20/2020		С			20,401		(6)		(6)	Class A Common Stock	20,40	01	\$0 632,4		30	D	
LLC Units in Goosehead Financial, LLC	\$0.0								(6)		(6)	Class A Common Stock	858,1	166		858,16	66	I	By Trust ⁽⁵⁾

Explanation of Responses:

- 1. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$81.64 to \$82.64, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 2. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$82.66 to \$83.66, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 3. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$83.69 to \$84.69, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 4. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$84.78 to \$85.36, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnet to this Exchange Commission.
- 5. Reflects shares of Class A Common Stock, shares of Class B Common Stock or LLC Units, as applicable, held in trust for which the reporting person serves as a trustee and of which immediate family members of the reporting person are beneficiaries.
- 6. Each LLC Unit, together with a share of Class B Sommon Stock, may be converted by the holder into one share of Class A Common Stock at any time. The LLC Units do not expire.

The sales reported were effected pursuant to a Rule 10b5-1 trading plan adopted by the reporting person.

/s/ P. Ryan Langston, as Attorney-in-Fact for Michael C. 07/21/2020 Colby

** Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.