### FORM 4

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington,	D.C.	2054

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL										
OMB Number: 3235-0287										
Estimated average burden										
	uiueii									
hours per response: 0.5										

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).		pursuant to Section or Section 30(h) of	16(a) of	the S	ecurities Exch	ange A	ct of 1934		OMB Number: Estimated average hours per response	ll l		
Name and Address of Reporting Person*     Jones Mark Evan	2. Issuer Name <b>and</b> Goosehead In					5. Relationship of Reporting Person(s) to Issuer (Check all applicable)  X Director X 10% Owner  V Officer (give title V Other (specify						
(Last) (First) (Mir C/O GOOSEHEAD INSURANCE, INC 1500 SOLANA BLVD., BUILDING 4,	2.	3. Date of Earliest Transaction (Month/Day/Year) 05/13/2020						X Officer (give title X Other (specify below)  CEO / Member of 10% owner group				
(Street)  WESTLAKE TX 76.  (City) (State) (Zip	)	4. If Amendment, Da				,	Lin	Individual or Joint/Group Filing (Check Applicable Line)     X Form filed by One Reporting Person     Form filed by More than One Reporting Person				
Table  1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed 3. Trans (Code if any		Transaction Code (Instr. 3, 4 and 5		d (A) or	5. Amount of Securities Beneficially	6. Ownership Form: Direct (D) or Indirect	7. Nature of Indirect Beneficial			
		(Month/Day/Year)			g (i) (Instr. 4)	Ownership (Instr. 4)						
Class B Common Stock	05/13/2020		С		3,125	D	\$0	13,499,980	I	By Trust <sup>(1)</sup>		
Class A Common Stock	05/13/2020		С		3,125	A	\$0	3,125	I	By Mark and Robyn Jones Descendants Trust 2014		
Class A Common Stock	05/13/2020		S		3,125	D	\$60.1393 <sup>(2)</sup>	0	I	By Mark and Robyn Jones Descendants Trust 2014		

# Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transa Code ( 8)		of Deri Sec Acq (A) ( Disp of (I	oosed D) tr. 3, 4	6. Date Exerc Expiration Da (Month/Day/\)	ate	7. Title an of Securit Underlyin Derivative (Instr. 3 ar	ies g Security	8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				
LLC Units in Goosehead Financial, LLC	\$0.0	05/13/2020		С			3,125	(4)	(4)	Class A Common Stock	3,125	\$0	13,499,980	I	By Trust <sup>(1)</sup>
LLC Units in Goosehead Financial, LLC <sup>(3)</sup>	\$0.0							(4)	(4)	Class A Common Stock	182,349		182,349	D	

## **Explanation of Responses:**

Class A Common Stock(3)

Class B Common Stock(3)

- 1. Reflects shares of Class A Common Stock, shares of Class B Common Stock or LLC Units, as applicable, held in trust for which the reporting person serves as a trustee and of which immediate family members of the reporting person are beneficiaries.
- 2. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$60.05 to \$60.36 inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 3. This does not reflect shares directly held by the reporting person's spouse, who is independently a reporting person of the issuer.
- 4. Each LLC Unit, together with a share of Class B common stock, may be converted by the holder into one share of Class A common stock at any time. The LLC Units do not expire.

#### Remarks:

The sales reported were effected pursuant to a Rule 10b5-1 trading plan adopted by the Mark and Robyn Jones Descendants Trust 2014. Following the reported transaction above, Mark and Robyn Jones, together with their trusts, continue to own beneficially 1,432,691 shares of Class A Common Stock and 13,864,678 shares of Class B Common Stock, for a total of 15,297,369 shares of Goosehead Insurance, Inc.

/s/ P. Ryan Langston, as Attorney-in-Fact for Mark

05/15/2020

Date

690,301

182,349

D

D

**Evan Jones** 

\*\* Signature of Reporting Person

- $^{\star}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.