FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

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Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

Name and Address of Reporting Person* Jones Mark Evan						2. Issuer Name and Ticker or Trading Symbol Goosehead Insurance, Inc. [GSHD]								S. Relationship of Reporting Person(s) to Issuer (Check all applicable) X Director X 10% Owner Officer (give title V Other (specify)					
(Last) (First) (Middle) C/O GOOSEHEAD INSURANCE, INC. 1500 SOLANA BLVD., BUILDING 4, STE 4500						3. Date of Earliest Transaction (Month/Day/Year) 08/04/2020								X Officer (give title X Other (specify below) CEO / Member of 10% owner group					
(Street) WESTLA	WESTLAKE TX 76262				4. If Amendment, Date of Original Filed (Month/Day/Year)									Individual or Joint/Group Filing (Check Applicable Line) X Form filed by One Reporting Person Form filed by More than One Reporting Person					
(City)	(5)			an Dariya	tivo (200111	rition	Λο.	auira	- Di	ionocod o	f or D	onofic	ially	Own				
1. Title of Security (Instr. 3) 2. Transacti Date (Month/Day					n 2A. Deemed Execution Da			d 3. Date, Transaction Code (Instr.		action	4. Securities Acquired (A) o Disposed Of (D) (Instr. 3, 4 a			5. Amount of Securities Beneficially Owned Followi Reported		ount of ties cially I Following ted	6. Ownership Form: Direct (D) or Indirec g (I) (Instr. 4)		7. Nature of Indirect Beneficial Ownership (Instr. 4)
							Code	v	Amount	(A) or (D)	Price			ction(s) 3 and 4)					
Class A Common Stock ⁽¹⁾ 08/04/2					20						7,265	D	\$104.	82 ⁽²⁾	655,436 ⁽³⁾			D	
Class A Common Stock ⁽¹⁾ 08/0					2020				S		16,466	D	\$105.	5.61(4)		538,970		D	
Class A Common Stock ⁽¹⁾ 08/04/2					20				S		7,689	D	\$106.	66 ⁽⁵⁾	63	631,281		D	
Class A Common Stock ⁽¹⁾ 08/04/20					20				S		1,533	D	\$107.	44(6)	629,748			D	
Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)																			
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	e (Month/Day/Year) if any (Month/Day/Year)			saction of e (Instr. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)		ative rities ired ssed . 3, 4	Expi (Moi	iration I nth/Day	(Year)	Amou Secur Under Deriva Secur	7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4) Amount or Number of Title Shares		rice of ivative urity tr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)		10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)	

Explanation of Responses:

- 1. This does not reflect shares directly held by the reporting person's spouse, who is independently a reporting person of the issuer.
- 2. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$104.25 to \$105.25, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- $3.\ Reflects\ a\ gift\ of\ 27{,}500\ Class\ A\ Common\ Stock\ made\ by\ the\ reporting\ person\ to\ various\ non-affiliates.$
- 4. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$105.26 to \$106.21, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 5. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$106.27 to \$107.26, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 6. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$107.28 to \$107.83, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.

Remarks:

/s/ P. Ryan Langston, as Attorney-in-Fact for Mark

08/06/2020

Evan Jones

** Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.