SEC For	m 4 <b>-ORM 4</b>		INITE		TES	SEC			-ς ΔI	חו	ЕХСНА			INDIA			
I		•	UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549												OMB APPROVAL		
Section 16. Form 4 or Form 5 obligations may continue. See						IT OF CHANGES IN BENEFICIAL OWNER pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940								Estimated average burden			3235-0287 len 0.5
1. Name and Address of Reporting Person <sup>*</sup> Colby Michael C.					2.1	2. Issuer Name and Ticker or Trading Symbol <u>Goosehead Insurance, Inc.</u> [GSHD]								5. Relationship of Reporting Person(s) to Issuer (Check all applicable) Director 10% Owner X Officer (give title Other (specify below) below) President and COO			
(Last) (First) (Middle) C/O GOOSEHEAD INSURANCE, INC. 1500 SOLANA BLVD., BUILDING 4, STE 4500						3. Date of Earliest Transaction (Month/Day/Year) 07/28/2020											
(Street) WESTLAKE TX 76262 (City) (State) (Zip)					4.1	4. If Amendment, Date of Original Filed (Month/Day/Year) 6. Individual or Joint/Group Filing (Check Applicable Line)   X Form filed by One Reporting Person   Form filed by More than One Reporting Person											
(City)	(5	,									ionoood	of or D					
1. Title of Security (Instr. 3)			2. Transactio Date (Month/Day/		ion	n 2A. Deemed Execution Date,		d Date,	3. Transaction Code (Instr.		4. Securities Acquired (A) on Disposed Of (D) (Instr. 3, 4 a		(A) or	5. Amor Securit Benefic Owned	unt of es ially Following	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership
									Code	v	Amount	(A) or (D)	Price	Reporte Transao (Instr. 3	tion(s)		(Instr. 4)
Class B Common Stock				07/28/2	8/2020				С		303	D	\$ <mark>0</mark>	63	1,830	D	
Class A Common Stock 07/28/20				020	20		С		303	A	\$ <mark>0</mark>	63	8,934	D			
Class A Common Stock 07/28/20				020				S		303	D	\$85.0066	63	8,631	D		
Class B Common Stock													85	8,166	Ι	By Trust <sup>(2)</sup>	
Class A Common Stock													14	3,402	I	By Colby 2014 Family Trust	
			Table I	ll - Deriva (e.g., p	tive outs,	Secu calls	ritie s, wa	s Aco rrant	quired s, opt	l, Dis ions	sposed o , conver	f, or Be tible sec	neficially :urities)	Owned		·	·
1. Title of Derivative Security (Instr. 3)	ative Conversion Date rity or Exercise (Month/Day		Execution Date, ) if any		4. Transa Code ( 8)	action	5. Number on of				isable and ate	1	d Amount ies g Security	8. Price of Derivative Security (Instr. 5)	9. Numbe derivative Securities Beneficia Owned Following Reported Transactie (Instr. 4)	G Ownersh Form: Direct (D or Indire (I) (Instr.	Beneficia ) Ownersh ct (Instr. 4)
					Code	v	(A)	(D)	Date Exercis	sable	Expiration Date	Title	Amount or Number of Shares				
LLC Units in Goosehead Financial, LLC	\$0.0	07/28/2020						303	(3)		(3)	Class A Common Stock	303	\$ \$0	631,83	0 D	
LLC Units in Goosehead Financial,	\$0.0								(3)	,	(3)	Class A Common Stock	858,166		858,16	6 I	By Trust

the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4. 2. Reflects shares of Class A Common Stock, shares of Class B Common Stock or LLC Units, as applicable, held in trust for which the reporting person serves as a trustee and of which immediate family

members of the reporting person are beneficiaries.

3. Each LLC Unit, together with a share of Class B Sommon Stock, may be converted by the holder into one share of Class A Common Stock at any time. The LLC Units do not expire.

The sales reported were effected pursuant to a Rule 10b5-1 trading plan adopted by the reporting person.

## <u>/s/ P. Ryan Langston, as</u>

Attorney-in-Fact for Michael C. 07/29/2020 Colby

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

 $\ast$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.