FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington,	DC	20549
vvasi ii iytori,	D.C.	20349

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL								
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hours per response:	0.5							

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b)

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person* <u>Lane Peter R.</u>						2. Issuer Name and Ticker or Trading Symbol Goosehead Insurance, Inc. [ GSHD ]									ationship o all applio Directo	cable)	g Pers	on(s) to Iss 10% Ov	
	(F) LANA BLV NG 4, SUIT	/D	(Middle	e)		3. Date of Earliest Transaction (Month/Day/Year) 08/20/2020									Officer below)	(give title		Other (s below)	specify
———		_ 4.	4. If Amendment, Date of Original Filed (Month/Day/Year)									6. Individual or Joint/Group Filing (Check Applicable Line)							
(Street) WESTL	_								X	Y Form filed by One Reporting Person Form filed by More than One Reporting Person									
(City)	(S	tate)	(Zip)																
		Tab	le I -	Non-Deri	ivativ	e Sec	curit	ies A	cquir	ed, [	Disposed (	of, or E	Benefic	cially	Owned				
			2. Transacti Date (Month/Day		Execution Date,		3. Transaction Code (Instr. 8)		4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and			5)		es ially Following	Form (D) o	: Direct r Indirect str. 4)	7. Nature of Indirect Beneficial Ownership		
			Code	v			Amount	(A) or (D)	Price		Reporte Transac (Instr. 3	ction(s)			(Instr. 4)				
Class A Common Stock 08/20					020	20			M		30,000	Α	\$1	\$10		0,000		D	
Class A Common Stock				08/20/2	020			S		16,227	D	\$99.7	7724 <sup>(1)</sup> 1		3,773		D		
Class A Common Stock 08/20/20					020	20		S		13,073	D	\$100.6	100.6746(2)		700		D		
Class A Common Stock 08/20/202					020	20			S		700	D	D \$101.9543 <sup>(3)</sup>		0			D	
		-	Table								sposed of				wned				
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	if any		4. Transa	1. Fransaction Code (Instr.		5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr 3, 4 and 5)			rcisable and Date	7. Title and Amou of Securities Underlying Derivative Securi (Instr. 3 and 4)		ount 8.	Price of erivative ecurity nstr. 5)		Owner Form: Direct or Indi (I) (Insi	Ownership	Beneficial Ownership (Instr. 4)
					Code	v	(A)	(D)	Date Exer	cisable	Expiration Date	Title	Amo or Num of Shar	ber					
Director Stock Options (right to buy)	\$10	08/20/2020			M			30,000	00 (4)		04/26/2028 Class A Common Stock 3		on 30,0	000	\$0 91,62		2	D	

## **Explanation of Responses:**

- 1. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$99.34 to \$100.34, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 2. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$100.36 to \$101.24, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 3. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$101.72 to \$102.04, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 4. The shares subject to the option shall vest and become exercisable, subject to continued service, in 12 equal quarterly installments over the three (3) year period following the grant date; provided, that all shares subject to the option will vest and become exercisable upon a "change in control" (as defined in the issuer's omnibus incentive plan).

## Remarks:

/s/ P. Ryan Langston, as Attorney-in-Fact for Peter R.

08/24/2020

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.