SEC Form 4		TEO		~ ^ ^									
FORM 4	UNITED STA	IE2	SECURITIE Washing	-	OMB APPROVAL								
Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).	_	d pursua	F CHANGE ant to Section 16(a) ection 30(h) of the l	of the s	Securi	ties Exchance	Act of 1	_	Esti	B Number: mated average burd rs per response:	3235-0287 len 0.5		
1. Name and Address of Reporting Perso Jones Mark Evan	n <sup>*</sup>		uer Name <b>and</b> Tick osehead Insura					(Check	tionship of Report all applicable) Director Officer (give title	ing Person(s) to Is X 10% C			
(Last) (First) C/O GOOSEHEAD INSURANCE 1500 SOLANA BLVD., BUILDIN	·		te of Earliest Transa 5/2022	action (I	Month	′Day/Year)		X   Orncer (give title below)   X   Other (specify below)     CEO / Member of 10% owner group					
(Street) WESTLAKE TX (City) (State)	4. If A	mendment, Date of	f Origina	al File	d (Month/Day/	6. Indiv Line) X	· · ·						
Ta	able I - Non-Deriv	ative	Securities Acc	quired	l, Dis	posed of,	or Bei	neficially	Owned				
1. Title of Security (Instr. 3) Date (Month/Date)			2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)		4. Securities Disposed Of			5. Amount of Securities Beneficially Owned Following Reported	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership		
				Code	v	Amount	(A) or (D)	Price	Transaction(s) (Instr. 3 and 4)		(Instr. 4)		
Class A Common Stock	08/25	2022		М		23,684	Α	\$10	221,185	D			
Class A Common Stock <sup>(1)</sup>	08/25/	2022		S		13,749	D	<b>\$61.63</b> <sup>(2)</sup>	207,436	D			
Class A Common Stock <sup>(1)</sup>	08/25/	2022		S		9,935	D	<b>\$62.6</b> <sup>(3)</sup>	197,501	D			
Class A Common Stock <sup>(1)</sup>	08/26	2022		М		3,844	A	\$10	201,345	D			

Class A Common Stock <sup>(1)</sup>			08/20	26/2022				S		200	D	\$62.48	197,501		D		
	Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned   (e.g., puts, calls, warrants, options, convertible securities)																
Derivative Conversion Date Execution Security or Exercise (Month/Day/Year) if any		3A. Deemed Execution I if any (Month/Day	Date,	Code (Instr.		5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)		
					Code	v	(A)	(D)	Date Exercisal		Expiration Date	Title	Amount or Number of Shares				
Employee Stock Options (right to buy)	\$10	08/25/2022			М			23,684	(6)		04/26/2028	Class A Common Stock	23,684	\$10	136,316	D	
Employee Stock Options (right to buy)	\$10	08/26/2022			М			3,844	(6)		04/26/2028	Class A Common Stock	3,844	\$10	132,472	D	

S

s

## Explanation of Responses:

Class A Common Stock<sup>(1)</sup>

Class A Common Stock<sup>(1)</sup>

1. This does not reflect shares directly held by the reporting person's spouse, who is independently a reporting person of the issuer.

08/26/2022

08/26/2022

2. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$61.04 to \$62.03, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.

3. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$62.05 to \$62.91, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.

4. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$60.00 to \$60.65, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.

5. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$61.14 to \$62.11, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.

6. One third (1/3rd) of the option, which represents the right to purchase a total of 320,000 shares, vested and became exercisable, subject to continued employment, on each of the second, third and fourth anniversaries of the grant date, which was April 26, 2018.

## Remarks:

<u>/s/ P. Ryan Langston, as</u> <u>Attorney-in-Fact for Mark</u> <u>Evan Jones</u> \*\* Signature of Reporting Person

**\$60**.18<sup>(4)</sup>

**\$61.63**<sup>(5)</sup>

D

D

198,301

197,701

D

D

3,044

600



Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Date

 $^{\ast}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.