FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

OMB APPROVAL

	-								
OMB Number:	3235-0287								
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$\square$	Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See	STATEMENT OF CH					
	Instruction 1(b).	Filed	pursuant to Se or Section 30				
	ame and Address of Reporting Person <sup>*</sup> nes Mark E. Jr.		2. Issuer Nam Goosehea				

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

iled pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person <sup>*</sup> Jones Mark E. Jr.				2. Issuer Name <b>and</b> Ticker or Trading Symbol <u>Goosehead Insurance, Inc.</u> [ GSHD ]						5. Relationship of Reporting Person(s) to Issuer (Check all applicable)				
	<u>L. JI.</u>									Director	X 10% C			
(Last)	(First)	a) 3	B. Date of Earliest Tra	ansactio	n (Mo	nth/Dav/Year		Officer (give title below)	X Other below	(specify )				
(Last) (First) (Middle) C/O GOOSEHEAD INSURANCE, INC.				08/18/2020						Member of 10% owner group				
1500 SOLANA BLVD., BLDG 4, STE 4500		:00	4. If Amendment, Date of Original Filed (Month/Day/Year)											
										6. Individual or Joint/Group Filing (Check Applicable				
(Street)										Line)				
WESTLAKE TX 76262										Form filed by One Reporting Person				
									Form filed by More than One Reporting Person					
(City)	(State)	(Zip)												
[				ative Securities Acquired, Disposed of, or Beneficially Owned										
		Table I -	Non-Derivati	ve Securities A	cquir	ed, I	Disposed	of, or I	Beneficially (	Owned				
1. Title of Security	y (Instr. 3)	Table I -	Non-Derivati 2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date,	3. Transa Code (I 8)	ction	4. Securities Disposed Of	Acquire	d (A) or	5. Amount of Securities Beneficially Owned Following	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership		
1. Title of Security	y (Instr. 3)	Table I -	2. Transaction Date	2A. Deemed Execution Date, if any	3. Transa Code (I	ction	4. Securities	Acquire	d (A) or	5. Amount of Securities Beneficially	Form: Direct (D) or Indirect	of Indirect Beneficial		
1. Title of Security Class B Commo		Table I -	2. Transaction Date	2A. Deemed Execution Date, if any	3. Transa Code (I 8)	ction Instr.	4. Securities Disposed Of	Acquired (D) (Inst	d (A) or r. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s)	Form: Direct (D) or Indirect	of Indirect Beneficial Ownership		
	on Stock	Table I -	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any	3. Transa Code (I 8) Code	ction Instr.	4. Securities Disposed Of Amount	Acquired (D) (Inst (A) or (D)	d (A) or r. 3, 4 and 5) Price	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	Form: Direct (D) or Indirect (I) (Instr. 4)	of Indirect Beneficial Ownership		
Class B Commo	on Stock	Table I -	2. Transaction Date (Month/Day/Year) 08/18/2020	2A. Deemed Execution Date, if any	3. Transar Code (I 8) Code	ction Instr.	4. Securities Disposed Of Amount 5,000	Acquired (D) (Instr (A) or (D) D	d (A) or r. 3, 4 and 5) Price \$0	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) 472,558	Form: Direct (D) or Indirect (I) (Instr. 4)	of Indirect Beneficial Ownership		

 
 Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transa Code ( 8)				6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				
LLC Units in Goosehead Financial, LLC	\$0.0	08/18/2020		С			5,000	(2)	(2)	Class A Common Stock	5,000	\$0	472,558	D	

Explanation of Responses:

1. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$100.00 to \$100.23, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.

2. Each LLC Unit, together with a share of Class B Common Stock, may be converted by the holder into one share of Class A Common Stock at any time. The LLC units do not expire.

Remarks:

## <u>/s/ P. Ryan Langston, as</u>

Attorney-in-Fact for Mark E. 08/20/2020 Jones, Jr.

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.