## FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL								
OMB Number:	3235-0287							
Estimated average burden								
hours per responses:	0.5							

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

Name and Address of Reporting Person*     Jones Robyn Mary Elizabeth						2. Issuer Name and Ticker or Trading Symbol Goosehead Insurance, Inc. [ GSHD ]						5. Relationship of Reporting Person(s) to Issuer (Check all applicable)  X Director X 10% Owner					
(Last) (First) (Middle) C/O GOOSEHEAD INSURANCE, INC. 1500 SOLANA BLVD., BUILDING 4, STE 4500					3. Date of Earliest Transaction (Month/Day/Year) 05/12/2020							Officer (give title X Other (specify below)  Member of 10% owner group					
(Street) WESTLA			76262 (Zip)		4.	If Amendment, Da		6. Individual or Joint/Group Filing (Check Applicable Line)  X Form filed by One Reporting Person Form filed by More than One Reporting Person									
		Tab	ole I - I	Non-Deri	vativ	e Securities	Acquir	ed, [	Disposed	of, or E	Benefici	ially	/ Owned				
1. Title of Security (Instr. 3)		2. Transaction Date (Month/Day/Year)		2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)					5)	5. Amount of Securities Beneficially Owned Follov		6. Ownershi Form: Direct (D) or Indire (I) (Instr. 4)	Indir t Bene Own	7. Nature of Indirect Beneficial Ownership		
					Code	v	Amount	(A) or (D)	Price	- 1	Reported Transaction(s (Instr. 3 and 4			(Inst	(Instr. 4)		
Class B C	Common Sto	ock		05/12/2	020		С		9,797	D	\$0		13,503,10	05	I	By	Trust <sup>(1)</sup>
Class A C	Common Sto	ock		05/12/2	020		С		9,797	A	\$0		9,797		I	and Jone Des	Mark Robyn es cendants st 2014
Class A Common Stock			05/12/2020			S		9,397	D	\$60.13	3(2)	(2) 400		I	By Mark and Roby Jones Descenda Trust 201		
Class A Common Stock			05/12/2020			S		400	D	\$61.11 <sup>(3)</sup>		0		I	and Jone Des	By Mark and Robyn Jones Descendants Trust 2014	
Class A Common Stock <sup>(4)</sup>													742,390	)	D		
Class B Common Stock <sup>(4)</sup>													182,349	)	D		
		-	Table			Securities A	•	•	•	•		-	Owned				
1. Title of Derivative Security (Instr. 3)	Title of 2. 3. Transaction 3A. Deemed Execution Date Execution Date, or Exercise (Month/Day/Year) if any		4.	5. Number	6. Date Exercisable and Expiration Date (Month/Day/Year)			7. Title a of Secur Underlyi	and Amoun rities ing ve Security	nt	8. Price of Derivative Security (Instr. 5)  8. Price of Derivative Security (Instr. 5)  9. Nur deriva Security Security Security (Instr. 5)  0 wree Follow Repor Trans. (Instr.		ve ies Ownership Form: Direct (D) or Indirect (I) (Instr. 4) et detion(s)		11. Nature of Indirect Beneficial Ownership (Instr. 4)		

## **Explanation of Responses:**

\$0.0

05/12/2020

LLC Units

Financial, LLC LLC Units

Financial, LLC<sup>(4)</sup>

- 1. Reflects shares of Class A Common Stock, shares of Class B Common Stock or LLC Units, as applicable, held in trust for which the reporting person serves as a trustee and of which immediate family members of the reporting person are beneficiaries.
- 2. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$60.00 to \$60.88 inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.

Date Exercisable

(5)

(5)

Amount

Number of Shares

9,797

182,349

13,503,105

182,349

D

By Trust<sup>(1)</sup>

Class A

Commo Stock

Class A Common

Stock

Expiration Date

(5)

(5)

- 3. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$61.10 to \$61.11, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 4. This does not reflect shares directly held by the reporting person's spouse, who is independently a reporting person of the issuer.
- 5. Each LLC Unit, together with a share of Class B common stock, may be converted by the holder into one share of Class A common stock at any time. The LLC Units do not expire.

and 5)

(A) (D)

9,797

Code

C

## Remarks:

The sales reported were effected pursuant to a Rule 10b5-1 trading plan adopted by the Mark and Robyn Jones Descendants Trust 2014. Following the reported transaction above, Mark and Robyn Jones, together with their trusts, continue to own beneficially 1,432,691 shares of Class A Common Stock and 13,867,803 shares of Class B Common Stock, for a total of 15,300,494 shares of Goosehead Insurance, Inc.

/s/ P. Ryan Langston, as

Attorney-in-Fact for Robyn 05/14/2020

Mary Elizabeth Jones

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- $^{\star}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

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