FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b)

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person* <u>Coleman Desiree</u>				2. Issuer Name and Ticker or Trading Symbol Goosehead Insurance, Inc. [GSHD]								5. Relationship of Reporting Person(s) to Issuer (Check all applicable) Director X 10% Owner Officer (give title X Other (specify				vner	
(Last) (First) (Middle) C/O GOOSEHEAD INSURANCE, INC. 1500 SOLANA BLVD., BLDG 4, STE 4500				3. Date of Earliest Transaction (Month/Day/Year) 07/06/2020								below) A below) Member of 10% owner group					
(Street) WESTLAKE TX 7	'6262	4. If Ame			I. If Amendment, Date of Original Filed (Month/Day/Year)						Lin	e) <mark>X</mark> Form f	iled by One	roup Filing (Check Ap One Reporting Perso More than One Repo		n	
(City) (State) (2	Zip)											. 0.00.	•				
		-Deriva		_	. Dee		quired 3.	, Dis	. 			ly Owned		6 04	vnership	7. Nature	
Da			Date (Month/Day/Year)		Execution Date,		Transaction Code (Instr. 8)		4. Securities Acquired (A) Disposed Of (D) (Instr. 3,			Securition Benefici	es	Form: Direct (D) or Indirect (I) (Instr. 4)	of Indirect Beneficial Ownership		
						. ,	Code	v	Amount	(A) or (D)	Price	Reporte Transac (Instr. 3	tion(s)			(Instr. 4)	
Class B Common Stock		07/06/2020					С		11,620	D	\$0	409	9,854		D		
Class A Common Stock		07/06/2020					С		11,620	A	\$0	11	,620		D		
Class A Common Stock		07/06/2020					S		1,300	D	\$76.01	(1) 10	,320		D		
Class A Common Stock		07/06/2020					S		2,490	D	\$76.55	7,830			D		
Class A Common Stock		07/06/2020					S		4,819	D	\$77.97	'.97 ⁽³⁾ 3,011			D		
Class A Common Stock 07			07/06/2020				S		2,708 D \$7		\$78.88	(4) 303		D			
Class A Common Stock 07/0			6/2020				S		303	D	\$79.46	\$79.46 ⁽⁵⁾		0			
Т	able II - D								osed of, convertil			Owned					
Derivative Conversion Date Executive or Exercise (Month/Day/Year) if any	3A. Deemed Execution Da if any (Month/Day/\)	I 4. Tr	4. Transaction Code (Instr. 8)		5. Number of		<u> </u>	Exerci	sable and 7. Title and A		d Amount ies g	8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction((Instr. 4)	e S Illy	Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	Beneficial Ownership (Instr. 4)	
		Co	ode	v	(A)	(D)	Date Exercisa	able	Expiration Date	Title	Amount or Number of Shares						
LLC Units in Goosehead \$0.0 07/06/2020 Financial, LLC			С			11,620	(6)		(6)	Class A Common Stock	11,620	\$0	409,85	54	D		

Explanation of Responses:

- 1. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$75.22 to \$76.21, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 2. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$76.23 to \$77.14, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 3. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$77.30 to \$78.30, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 4. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$78.33 to \$79.33, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 5. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$79.40 to \$79.56, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 6. Each LLC Unit, together with a share of Class B Common Stock, may be converted by the holder into one share of Class A Common Stock at any time. The LLC units do not expire.

The sales reported were effected pursuant to a Rule 10b5-1 trading plan adopted by the reporting person.

/s/ P. Ryan Langston, as Attorney-in-Fact for Desiree Coleman

07/08/2020

** Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.	