FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington	, D.C. 20549	
STATEMENT OF CHANGES I	N BENEFICIAL OWNERSH	łΙΡ

OMB APPRO	DVAL
OMB Number:	3235-0287
Estimated average burd	en
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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b)

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

Name and Address of Reporting Person*     Jones Mark Evan						Goosehead Insurance, Inc. [ GSHD ]									S. Relationship of Reporting Person(s) to Issuer (Check all applicable)  X. Director X. 10% Owner						
	OSEHEAD	irst) INSURANCE, 1 /D., BUILDING		,	12	3. Date of Earliest Transaction (Month/Day/Year) 12/17/2018									X Officer (give title X Other (specify below)  CEO / Member of 10% owner group						
(Street) WESTLA			7626	2	_   4. _	4. If Amendment, Date of Original Filed (Month/Day/Year)					Line	Individual or Joint/Group Filing (Check Applicable Line)      X Form filed by One Reporting Person     Form filed by More than One Reporting Person									
(City)	(5)	-	(Zip)	- Non-Der	ivativ	ve Se	curi	ties A	cani	ired. I	Disposed	of, or	Benef	 liciall	v Owned						
Table I - Non-Deriv  1. Title of Security (Instr. 3)  2. Transaction Date (Month/Day/Ye			on	2A. De		ate, 3	3.		4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and			5. Amount of Securities Beneficially Owned Followin		6. Ownershi Form: Direct (D) or Indirect ng (I) (Instr. 4)		Indire Benef Owne	ficial ership				
									Code	v .	Amount	(A) or (D)			Reported Transaction (Instr. 3 and				(Instr. 4)		
Class B C	Common Sto	ock 12/17/2			)18				С		38,835	D	\$(	)	15,004,3	333	3 I		By Trust <sup>(1)</sup>		
Class A C	Common Sto	ock		12/17/20	)18				С		38,835	A	\$(	)	1,787,116				By Mark and Robyn Jones Descendants Trust 2014		
Class A Common Stock			12/17/2018					S		38,835	D	\$27.2654 <sup>(2)</sup>		1,748,281		I		By Mark and Robyn Jones Descendants Trust 2014			
Class B C	Class B Common Stock <sup>(3)(4)</sup>													182,34	9	D					
Class A C	Common Sto	ock <sup>(4)</sup>													749,31	.7	D				
			Tabl	e II - Deriv (e.a.,							sposed o				Owned						
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	Execu if any	Deemed ution Date,	4. Trans	nsaction de (Instr. E		umber ivative urities uired or oosed O) (Instr. and 5)	6. D Exp	ate Exe	e Exercisable and tion Date n/Day/Year)		7. Title and Amo of Securities Underlying Derivative Secur (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction (Instr. 4)	tive ties cially l ing ed ction(s)	10. Owners Form: Direct ( or India (I) (Inst	ship (D) rect	11. Nature of Indirect Beneficial Ownership (Instr. 4)	
					Code	v	(A)	(D)	Date Exe	e rcisable	Expiration Date	Title	or Nui	ount mber Shares							
LLC Units in Goosehead Financial, LLC	\$0.0	12/17/2018			С			38,835		(5)	(5)	Class Comm Stoo	10n 38	3,835	\$0	15,00	04,333	I		By Trust <sup>(1)</sup>	
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## **Explanation of Responses:**

\$0.0

1. Reflects shares of Class A Common Stock, shares of Class B Common Stock or LLC Units, as applicable, held in trust for which the reporting person serves as a trustee and of which immediate family members of the reporting person are beneficiaries.

(5)

- 2. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$27.00 to \$27.78, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 3. Includes 10,716 shares of Class B Common Stock or LLC Units, as applicable, as a pro rata distribution from Texas Wasatch Insurance Partners, LP.
- 4. This does not reflect shares directly held by the reporting person's spouse, who is independently a reporting person of the issuer.
- 5. Each LLC Unit, together with a share of Class B common stock, may be converted by the holder into one share of Class A common stock at any time. The LLC Units do not expire.

## Remarks:

Goosehead

Financial.

LLC<sup>(3)(4)</sup>

The sales reported were effected pursuant to a Rule 10b5-1 trading plan adopted by the Mark and Robyn Jones Descendants Trust 2014.

Class A

Common

Stock

182,349

182,349

<u>Jones</u>

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- $^{\star}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.