UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

SCHEDULE 13D/A

(Amendment No. 23)

Under the Securities Exchange Act of 1934

GOOSEHEAD INSURANCE, INC.

(Name of Issuer)

CLASS A COMMON STOCK, PAR VALUE \$0.01 PER SHARE (Title of Class of Securities)

> 38267D109 (CUSIP Number)

Mark E. Jones 1500 Solana Blvd Building 4, Suite 4500 Westlake, Texas (214) 838-5500 (Name, Address and Telephone Number of Person Authorized to Receive Notices and Communications)

> July 1, 2020 (Dates of Events which Requires Filing of this Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition that is the subject of this Schedule 13D, and is filing this schedule because of §§240.13d-1(e), 240.13d-1(g), check the following box.

Note: Schedules filed in paper format shall include a signed original and five copies of the schedule, including all exhibits. See §240.13d-7 for other parties to whom copies are to be sent.

* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

	Names of	Names of Reporting Persons.					
1.	Mark I	E. Jo	nes				
2.	Check ti (a) ⊠	Check the Appropriate Box if a Member of a Group (See Instructions) (a) ☑ (b) □					
3.	SEC Us	e On	ly				
	Source	of Fu	nds (See Instructions)				
4.	00						
5.	Check i	f Dise	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) \Box				
	Citizens	hip o	r Place of Organization				
6.	U.S.A.	-					
			Sole Voting Power				
		7.	951,717				
			Shared Voting Power				
NUMBE		8.	19,441,933				
SHAR BENEFIC	IALLY		Sole Dispositive Power				
OWNEI EAC	Н	9.	951,717				
REPORT PERSO	ON		Shared Dispositive Power				
WIT	H	10	19,441,933				
	Aggrega	ate A	mount Beneficially Owned by Each Reporting Person				
11	20,393,650 shares of Class A Common Stock						
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)						
	Percent of Class Represented by Amount in Row (11)						
13	56.98%						
	Type of Reporting Person (See Instructions)						
14	IN, OO) (Ti	rustee)				

	Names o	Names of Reporting Persons.				
1.	Robyn	Jon	es			
2.	Check tl (a) ⊠	he Aj (t	opropriate Box if a Member of a Group (See Instructions))) □			
3.	SEC Us	e On	ly			
	Source of	of Fu	nds (See Instructions)			
4.	00					
5.	Check if	f Dis	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) \Box			
	Citizens	hip c	r Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBE		8.	897,239			
SHAR BENEFICI OWNEI	ALLY		Sole Dispositive Power			
EAC	Η	9.				
REPORT PERSO	DN		Shared Dispositive Power			
WIT			897,239			
	Aggrega	ate A	mount Beneficially Owned by Each Reporting Person			
11	897,239 shares of Class A Common Stock					
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)					
	Percent of Class Represented by Amount in Row (11)					
13	2.51%					
	Type of	Repo	orting Person (See Instructions)			
14	IN					

	Names o	of Re	porting Persons.			
1.	The M	The Mark and Robyn Jones Descendants Trust 2014				
2.	Check tl (a) ⊠	Check the Appropriate Box if a Member of a Group (See Instructions) (a) ⊠ (b) □				
3.	SEC Us	e On	ly			
	Source of	of Fu	nds (See Instructions)			
4.	00					
5.	Check if	f Dis	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) \Box			
	Citizens	hip c	or Place of Organization			
6.	U.S.A.					
	•		Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBE	_	8.	11,291,281			
SHAR BENEFIC	IALLY		Sole Dispositive Power			
OWNEI EAC	Н	9.	0			
REPORT PERSO			Shared Dispositive Power			
WIT	H	10	11,291,281			
	Aggrega	ate A	mount Beneficially Owned by Each Reporting Person			
11	11,291	,281	shares of Class A Common Stock			
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)					
	Percent of Class Represented by Amount in Row (11)					
13	31.54%					
	Type of	Repo	orting Person (See Instructions)			
14	00 (T	rust)				

	Names o	Names of Reporting Persons.				
1.	The La	The Lanni Elaine Romney Family Trust 2014				
2.	Check tl (a) ⊠	Check the Appropriate Box if a Member of a Group (See Instructions) (a) ⊠ (b) □				
3.	SEC Us	e On	ly			
	Source of	of Fu	nds (See Instructions)			
4.	00					
5.	Check if	f Dis	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) \Box			
	Citizens	hip c	or Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBE		8.	279,534			
SHAR BENEFICI			Sole Dispositive Power			
OWNEI EAC		9.	0			
REPORT PERSO	ON		Shared Dispositive Power			
WIT	H	10	279,534			
	Aggrega	ate A	mount Beneficially Owned by Each Reporting Person			
11	279,534 shares of Class A Common Stock					
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)					
1	Percent of Class Represented by Amount in Row (11)					
13	0.78%					
	Type of	Repo	orting Person (See Instructions)			
14	00 (T	rust))			

	Names o	of Re	porting Persons.			
1.	The Li	The Lindy Jean Langston Family Trust 2014				
2.	Check tl (a) ⊠	Check the Appropriate Box if a Member of a Group (See Instructions) (a) ⊠ (b) □				
3.	SEC Us	e On	ly			
	Source of	of Fu	nds (See Instructions)			
4.	00					
5.	Check if	f Dis	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) \Box			
	Citizens	hip c	or Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBE	-	8.	297,734			
SHAR BENEFICI	ALLY		Sole Dispositive Power			
OWNED EAC	H	9.	0			
REPORT PERSO	ON		Shared Dispositive Power			
WIT	H	10	297,734			
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person			
11	297,734 shares of Class A Common Stock					
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)					
<u> </u>	Percent of Class Represented by Amount in Row (11)					
13	0.83%					
	Type of	Repo	orting Person (See Instructions)			
14	00 (Ti	rust)				

	Names o	of Re	porting Persons.			
1.	The Camille LaVaun Peterson Family Trust 2014					
	Check tl (a) ⊠	Check the Appropriate Box if a Member of a Group (See Instructions) (a) ⊠ (b) □				
2.		Ì	, 			
3.	SEC Us	e On	ly			
	Source of	of Fu	nds (See Instructions)			
4.	00					
5.	Check if	f Dis	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) \Box			
	Citizens	hip c	r Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBE		8.	290,434			
SHAR BENEFICI	ALLY		Sole Dispositive Power			
OWNED EACI	ł	9.	0			
REPORT PERSC	DN		Shared Dispositive Power			
WITH	ł	10	290,434			
	Aggrega	ate A	mount Beneficially Owned by Each Reporting Person			
11	290,434 shares of Class A Common Stock					
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)					
	Percent of Class Represented by Amount in Row (11)					
13	0.81%					
	Type of	Repo	orting Person (See Instructions)			
14	00 (Ti	rust)				

	Names o	of Re	porting Persons.			
1.	The De	The Desiree Robyn Coleman Family Trust 2014				
2.	Check tl (a) ⊠	Check the Appropriate Box if a Member of a Group (See Instructions)				
3.	SEC Us	e On	ly			
	Source of	of Fu	nds (See Instructions)			
4.	00					
5.	Check if	f Dis	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) \Box			
	Citizens	hip c	or Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBE	-	8.	295,834			
SHAR BENEFICI	IALLY		Sole Dispositive Power			
OWNEI EAC	Н	9.	0			
REPORT PERSO	ON		Shared Dispositive Power			
WIT	H	10	295,834			
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person			
11	295,834 shares of Class A Common Stock					
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)					
<u> </u>	Percent of Class Represented by Amount in Row (11)					
13	0.83%					
	Type of	Repo	orting Person (See Instructions)			
14	00 (Ti	rust)				

	Names o	of Re	porting Persons.			
1.	The A	The Adrienne Morgan Jones Family Trust 2014				
2.	Check tl (a) ⊠	Check the Appropriate Box if a Member of a Group (See Instructions) (a) ⊠ (b) □				
3.	SEC Us	e On	ly			
	Source of	of Fu	nds (See Instructions)			
4.	00					
5.	Check if	f Dis	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) \Box			
	Citizens	hip c	or Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBE	-	8.	297,734			
SHAR BENEFICI	IALLY		Sole Dispositive Power			
OWNEI EAC	Н	9.	0			
REPORT PERSO	ON		Shared Dispositive Power			
WIT	H	10	297,734			
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person			
11	297,73	4 sh	ares of Class A Common Stock			
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)					
<u> </u>	Percent of Class Represented by Amount in Row (11)					
13	0.83%					
	Type of	Repo	orting Person (See Instructions)			
14	00 (T	rust)				

	Names o	of Re	porting Persons.			
1.	The M	The Mark Evan Jones, Jr. Family Trust 2014				
2.	Check tl (a) ⊠	ne Aj (t	ppropriate Box if a Member of a Group (See Instructions)) \Box			
3.	SEC Us	e On	ly			
	Source of	of Fu	nds (See Instructions)			
4.	00					
5.	Check if	f Dis	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) \Box			
	Citizens	hip c	or Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBE	-	8.	297,734			
SHAR BENEFICI	ALLY		Sole Dispositive Power			
OWNEI EAC	Н	9.	0			
REPORT PERSO	ON		Shared Dispositive Power			
WIT	H	10	297,734			
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person			
11	297,73	4 sh	ares of Class A Common Stock			
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)					
<u> </u>	Percent of Class Represented by Amount in Row (11)					
13	0.83%					
	Type of	Repo	orting Person (See Instructions)			
14	00 (T	rust)				

	Names o	of Re	porting Persons.			
1.	Serena	Jon	es			
2.	Check tl (a) ⊠	Check the Appropriate Box if a Member of a Group (See Instructions) (a) ⊠ (b) □				
3.	SEC Us	e On	ly			
	Source of	of Fu	nds (See Instructions)			
4.	00					
5.	Check if	f Dis	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) \Box			
	Citizens	hip c	r Place of Organization			
6.	Canada	a				
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBE		8.	910,074			
SHAR BENEFIC	IALLY		Sole Dispositive Power			
OWNEI EAC	Н	9.	0			
REPORT PERSO	ON		Shared Dispositive Power			
WIT	H	10	910,074			
	Aggrega	ate A	mount Beneficially Owned by Each Reporting Person			
11	910,074 shares of Class A Common Stock					
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)					
	Percent of Class Represented by Amount in Row (11)					
13	2.54%					
	Type of	Repo	orting Person (See Instructions)			
14	IN					

	Names of Reporting Persons.				
1.	Lanni Romney				
2.	Check the Appropriate Box if a Member of a Group (See Instructions) (a) ⊠ (b) □				
3.	SEC Us	e On	ly		
	Source of	of Fu	nds (See Instructions)		
4.	00				
5.	Check if	Dis	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) \Box		
	Citizens	hip c	or Place of Organization		
6.	U.S.A.				
			Sole Voting Power		
		7.	0		
			Shared Voting Power		
NUMBE		8.	386,665		
SHAR BENEFICI	ALLY		Sole Dispositive Power		
OWNED EAC	Η	9.	0		
REPORT PERSO	DN		Shared Dispositive Power		
WIT	ł	10	386,665		
	Aggrega	ite A	mount Beneficially Owned by Each Reporting Person		
11	386,66	5 sh	ares of Class A Common Stock		
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)				
	Percent of Class Represented by Amount in Row (11)				
13	1.08%				
	Type of	Repo	orting Person (See Instructions)		
14	IN				

	Names of Reporting Persons.					
1.	Lindy	Lindy Langston				
2.	Check tl (a) ⊠		ppropriate Box if a Member of a Group (See Instructions))) □			
3.	SEC Us	e On	ly			
	Source of	of Fu	nds (See Instructions)			
4.	00					
5.	Check if	f Dise	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) \Box			
	Citizens	hip o	r Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBE		8.	492,957			
SHAR BENEFICI	ALLY		Sole Dispositive Power			
OWNED EACI	H	9.	0			
REPORT PERSC	DN		Shared Dispositive Power			
WITI		10	492,957			
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person			
11	492,957 shares of Class A Common Stock					
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)					
	Percent of Class Represented by Amount in Row (11)					
13	1.38%					
	Type of	Repo	orting Person (See Instructions)			
14	IN					

	Names o	Names of Reporting Persons.			
1.	Camill	Camille Peterson			
2.	Check tl (a) ⊠		ppropriate Box if a Member of a Group (See Instructions))) □		
3.	SEC Us	e On	ly		
	Source of	of Fu	nds (See Instructions)		
4.	00				
5.	Check if	f Dis	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) \Box		
	Citizens	hip c	or Place of Organization		
6.	U.S.A.				
			Sole Voting Power		
		7.	0		
			Shared Voting Power		
NUMBE		8.	446,795		
SHAR BENEFIC	IALLY		Sole Dispositive Power		
OWNEI EAC	Η	9.	0		
REPORT PERSO	ON		Shared Dispositive Power		
WIT	H	10	446,795		
	Aggrega	ate A	mount Beneficially Owned by Each Reporting Person		
11	446,79	5 sh	ares of Class A Common Stock		
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)				
	Percent	of C	lass Represented by Amount in Row (11)		
13	1.25%				
	Type of	Repo	orting Person (See Instructions)		
14	IN				

	Names o	Names of Reporting Persons.				
1.	Desire	Desiree Coleman				
2.	Check th (a) ⊠	ne Aj (t	ppropriate Box if a Member of a Group (See Instructions))) □			
3.	SEC Us	e On	ly			
	Source of	of Fu	nds (See Instructions)			
4.	00					
5.	Check if	f Dise	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) \Box			
	Citizens	hip c	or Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBE		8.	431,409			
SHAR BENEFICI	ALLY		Sole Dispositive Power			
OWNED EACI	ł	9.	0			
REPORT PERSC	DN		Shared Dispositive Power			
WITH		10	431,409			
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person			
11	431,40	9 sh	ares of Class A Common Stock			
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)					
	Percent	of Cl	ass Represented by Amount in Row (11)			
13	1.21%					
	Type of	Repo	orting Person (See Instructions)			
14	IN					

	Names o	Names of Reporting Persons.			
1.	Adrien	Adrienne Jones			
2.	Check tl (a) ⊠	he Aj (t	ppropriate Box if a Member of a Group (See Instructions))) □		
3.	SEC Us	e On	ly		
	Source of	of Fu	nds (See Instructions)		
4.	00				
5.	Check if	f Dis	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) \Box		
	Citizens	hip c	or Place of Organization		
6.	U.S.A.				
			Sole Voting Power		
		7.	0		
			Shared Voting Power		
NUMBE		8.	486,557		
SHAR BENEFIC	IALLY		Sole Dispositive Power		
OWNEI EAC	Η	9.	0		
REPORT PERSO	ON		Shared Dispositive Power		
WIT	H	10	486,557		
	Aggrega	ate A	mount Beneficially Owned by Each Reporting Person		
11	486,55	7 sh	ares of Class A Common Stock		
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)				
<u> </u>	Percent of Class Represented by Amount in Row (11)				
13	1.36%				
	Type of	Repo	orting Person (See Instructions)		
14	IN				

	Names of	Names of Reporting Persons.			
1.	Mark I	Mark E. Jones, Jr.			
2.	Check tl (a) ⊠		opropriate Box if a Member of a Group (See Instructions))) □		
3.	SEC Us	e On	ly		
	Source of	of Fu	nds (See Instructions)		
4.	00				
5.	Check if	f Dis	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) \Box		
	Citizens	hip c	r Place of Organization		
6.	U.S.A.				
			Sole Voting Power		
		7.	0		
			Shared Voting Power		
NUMBE		8.	477,558		
SHAR BENEFICI	ALLY		Sole Dispositive Power		
OWNEI EAC	H	9.	0		
REPORT PERSO	DN		Shared Dispositive Power		
WIT	H	10	477,558		
	Aggrega	ate A	mount Beneficially Owned by Each Reporting Person		
11	477,55	8 sh	ares of Class A Common Stock		
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)				
	Percent of Class Represented by Amount in Row (11)				
13	1.33%				
	Type of	Repo	orting Person (See Instructions)		
14	IN				

	Names o	Names of Reporting Persons.			
1.	P. Ryai	P. Ryan Langston			
2.	Check tl (a) ⊠		ppropriate Box if a Member of a Group (See Instructions))) \Box		
3.	SEC Us	e On	ly		
	Source of	of Fu	nds (See Instructions)		
4.	00				
5.	Check if	f Dis	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) \Box		
	Citizens	hip c	or Place of Organization		
6.	U.S.A.				
			Sole Voting Power		
		7.	0		
			Shared Voting Power		
NUMBE		8.	53,011		
SHAR BENEFIC	IALLY		Sole Dispositive Power		
OWNEI EAC	Η	9.	0		
REPORT PERSO	ON		Shared Dispositive Power		
WIT	H	10	53,011		
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person		
11	53,011	53,011 shares of Class A Common Stock			
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)				
	Percent of Class Represented by Amount in Row (11)				
13	0.15%				
	Type of	Repo	orting Person (See Instructions)		
14	IN				

	Names o	Names of Reporting Persons.			
1.	Michael C. Colby				
2.	Check th (a) ⊠	ne Ap (b	ppropriate Box if a Member of a Group (See Instructions))) □		
3.	SEC Us	e On	ly		
	Source of	of Fu	nds (See Instructions)		
4.	00				
5.	Check if	Dise	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) \Box		
	Citizens	hip c	or Place of Organization		
6.	U.S.A.				
			Sole Voting Power		
		7.	0		
			Shared Voting Power		
NUMBE		8.	730,655		
SHAR BENEFICI	ALLY		Sole Dispositive Power		
OWNED EAC	H	9.	0		
REPORT PERSO	DN		Shared Dispositive Power		
WIT	ł	10	730,655		
	Aggrega	ite A	mount Beneficially Owned by Each Reporting Person		
11	730,655 shares of Class A Common Stock				
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)				
	Percent	of Cl	lass Represented by Amount in Row (11)		
13	2.04%				
	Type of	Repo	orting Person (See Instructions)		
14	IN				

	Names o	Names of Reporting Persons.				
1.	Mark (Mark Colby				
2.	Check tl (a) ⊠		ppropriate Box if a Member of a Group (See Instructions))) \Box			
3.	SEC Us	e On	ly			
	Source of	of Fu	nds (See Instructions)			
4.	00					
5.	Check if	f Dis	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) \Box			
	Citizens	hip c	or Place of Organization			
6.	U.S.A.					
			Sole Voting Power			
		7.	0			
			Shared Voting Power			
NUMBE		8.	77,160			
SHAR BENEFICI	IALLY		Sole Dispositive Power			
OWNEI EAC	Η	9.	0			
REPORT PERSO	ON		Shared Dispositive Power			
WIT	H	10	77,160			
	Aggrega	ate A	mount Beneficially Owned by Each Reporting Person			
11	77,160 shares of Class A Common Stock					
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)					
	Percent	of C	lass Represented by Amount in Row (11)			
13	0.22%					
	Type of	Repo	orting Person (See Instructions)			
14	IN					

	Names o	Names of Reporting Persons.			
1.	The Co	The Colby 2014 Family Trust			
2.	Check tl (a) ⊠		ppropriate Box if a Member of a Group (See Instructions)) \Box		
3.	SEC Us	e On	ly		
	Source of	of Fu	nds (See Instructions)		
4.	00				
5.	Check if	f Dis	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) \Box		
	Citizens	hip c	or Place of Organization		
6.	U.S.A.				
			Sole Voting Power		
		7.	0		
			Shared Voting Power		
NUMBE		8.	915,134		
SHAR BENEFICI			Sole Dispositive Power		
OWNEI EAC	H	9.	0		
REPORT PERSO	ON		Shared Dispositive Power		
WIT	H	10	915,134		
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person		
11	915,13	4 sh	ares of Class A Common Stock		
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)				
	Percent	of C	ass Represented by Amount in Row (11)		
13	2.56%				
	Type of	Repo	orting Person (See Instructions)		
14	IN (Tr	ust)			

	Names o	Names of Reporting Persons.			
1.	The Pr	The Preston Michael Colby 2014 Trust			
2.	Check tl (a) ⊠		ppropriate Box if a Member of a Group (See Instructions))) \Box		
3.	SEC Us	e On	ly		
	Source of	of Fu	nds (See Instructions)		
4.	00				
5.	Check if	f Dis	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e) \Box		
	Citizens	hip c	or Place of Organization		
6.	U.S.A.				
			Sole Voting Power		
		7.	0		
			Shared Voting Power		
NUMBE		8.	43,217		
SHAR BENEFICI	IALLY		Sole Dispositive Power		
OWNEI EAC	Н	9.	0		
REPORT PERSO	ON		Shared Dispositive Power		
WIT	H	10	43,217		
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person		
11	43,217	sha	res of Class A Common Stock		
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)				
<u> </u>	Percent	of C	lass Represented by Amount in Row (11)		
13	0.12%				
	Type of	Repo	orting Person (See Instructions)		
14	IN (Tr	ust)			

	Names o	of Re	porting Persons.	
1.	The Ly	The Lyla Kate Colby 2014 Trust		
	Check th	ne Aj	ppropriate Box if a Member of a Group (See Instructions)	
2.	(a) 🗵	(t	(D)	
3.	SEC Us	e On	ly	
	Source of	of Fu	nds (See Instructions)	
4.	00			
5.	Check if	f Dis	closure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e)	
	Citizens	hip c	or Place of Organization	
6.	U.S.A.			
			Sole Voting Power	
		7.	0	
			Shared Voting Power	
NUMBE		8.	43,217	
SHAR BENEFICI	ALLY		Sole Dispositive Power	
OWNED EAC	H	9.	0	
REPORT PERSC	DN		Shared Dispositive Power	
WITH		10	43,217	
	Aggrega	te A	mount Beneficially Owned by Each Reporting Person	
11	43,217 shares of Class A Common Stock			
12	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)			
	Percent	of C	lass Represented by Amount in Row (11)	
13	0.12%			
	Type of	Repo	orting Person (See Instructions)	
14	IN (Tru	ust)		

Item 1. Security and Issuer

This statement on Schedule 13D (this "<u>Statement</u>") relates to the Reporting Persons' (as defined in Item 2 below) beneficial ownership interest in the Class A common stock, par value \$0.01 per share (the "<u>Class A Common Stock</u>"), of Goosehead Insurance, Inc., a Delaware corporation (the "<u>Issuer</u>"). The principal executive offices of the Issuer are located at 1500 Solana Blvd, Building 4, Suite 4500, Westlake, Texas 76262.

Item 2. Identity and Background

- (a) This Schedule 13D is being filed pursuant to a joint filing agreement filed as Exhibit 1 hereto by:
 - 1. Mark E. Jones
 - 2. Robyn Jones
 - 3. The Mark and Robyn Jones Descendants Trust 2014
 - 4. The Lanni Elaine Romney Family Trust 2014
 - 5. The Lindy Jean Langston Family Trust 2014
 - 6. The Camille LaVaun Peterson Family Trust 2014

- 7. The Desiree Robyn Coleman Family Trust 2014
- 8. The Adrienne Morgan Jones Family Trust 2014
- 9. The Mark Evan Jones, Jr. Family Trust 2014
- 10. Serena Jones
- 11. Lanni Romney
- 12. Lindy Langston
- 13. Camille Peterson
- 14. Desiree Coleman
- 15. Adrienne Jones
- 16. Mark E. Jones, Jr.
- 17. P. Ryan Langston
- 18. Michael C. Colby
- 19. Mark Colby
- 20. The Colby 2014 Family Trust
- 21. The Preston Michael Colby 2014 Trust
- 22. The Lyla Kate Colby 2014 Trust

The foregoing entities and persons are referred to collectively as the "Reporting Persons."

In connection with the closing of the Issuer's initial public offering (the "<u>IPO</u>") of the Issuer's Class A Common Stock, the Issuer effected certain reorganization transactions. The Issuer entered into an amended and restated limited liability company agreement with the continuing members of Goosehead Financial, LLC, a Delaware limited liability company ("<u>Goosehead Financial</u>"), pursuant to which such members will be entitled to exchange their shares of Class B common stock of the Issuer, par value \$0.01 per share (the "<u>Class B Common Stock</u>"), together with an equal number of shares of Class B Common Stock for an equal number of shares of the Issuer's Class A Common Stock.

Pursuant to a Voting Agreement dated as of May 1, 2018, as amended and restated on August 6, 2019 and June 12, 2020 among the Issuer and the Reporting Persons (the "<u>Voting Agreement</u>"), the Reporting Persons have agreed to vote all shares of the Issuer's voting stock, including the Class A Common Stock and Class B Common Stock, then held by them together on all matters submitted to the Issuer's common stockholders in the manner referred to under Item 6 below and Exhibit 5. The Issuer's Class A Common Stock and Class B Common Stock vote together as a single class on substantially all matters submitted to the stockholders of the Issuer for approval. The Class A Common Stock carries one vote per share, and the Class B Common Stock currently carries one vote per share.

(b) The business address of each of the Reporting Persons is c/o 1500 Solana Blvd, Building 4, Suite 4500, Westlake, Texas 76262.

(c) Certain of the Reporting Persons hold positions at the Issuer and its subsidiaries as their principal occupation.

Name	Principal Occupation (at Issuer)
Mark E. Jones	Chairman, Director and Chief Executive Officer
Robyn Jones	Director and Vice Chairman
Mark E. Jones, Jr.	Vice President - Finance
Serena Jones	Administrative Service Agent
P. Ryan Langston	Vice President and General Counsel
Michael Colby	President and Chief Operating Officer
Mark Colby	Chief Financial Office

(d) None of the Reporting Persons has been convicted in a criminal proceeding during the last five years.

- (e) None of the Reporting Persons has been party to any civil proceeding of a judicial or administrative body of competent jurisdiction and as a result of such proceeding was or is subject to a judgment, decree, or final order enjoining future violations of, or prohibiting or mandating activities subject to, federal or state securities laws, or finding any violation with respect to such laws during the last five years.
- (f) Each natural person identified in this Item 2, other than Serena Jones, is a citizen of the United States. Serena Jones is a citizen of Canada. Each entity identified in this Item 2 is organized under the laws of Texas.

Item 3. Source and Amount of Funds or Other Consideration

At the closing of the IPO of the Issuer's Class A Common Stock, the Issuer entered into an amended and restated limited liability company agreement with the continuing members of Goosehead Financial pursuant to which such members are entitled to exchange their shares of Class B Common Stock for an equal number of shares of the Issuer's Class A Common Stock.

Item 4. Purpose of Transaction

The Reporting Persons acquired, and presently hold, Class A Common Stock and Class B Common Stock for investment purposes.

Each Reporting Person has signed and is a party to the Voting Agreement described in Item 2 above.

Except as otherwise described in this Schedule 13D, none of the Reporting Persons currently has any plans or proposals that would result in or relate to any of the transactions or changes listed in Items 4(a) through 4(j) of Schedule 13D. However, as part of their ongoing evaluation of their investment and investment alternatives, the Reporting Persons may consider such matters and, subject to applicable law, may formulate a plan with respect to such matters or make formal proposals to the board of directors of the Issuer, other stockholders of the Issuer or other third parties regarding such matters. The Reporting Persons reserve the right to acquire additional securities of the Issuer in the open markets, in privately negotiated transactions (which may be with the Issuer or with third parties) or otherwise, to dispose of all or a portion of their holdings of securities of the Issuer or to change their intention with respect to any or all of the matters referred to in this Item 4.

Between June 15, 2020 and July 1, 2020, Michael Colby sold shares of Class B Common Stock pursuant to a 10b5-1 plan as set forth in the table below:

Date	Number of Shares of Class A Common Stock Sold	Weighted Average Price Per Share
6/22/2020	17,851	\$70.65
6/23/2020	2,149	\$72.29
6/24/2020	3,166	\$75.21
6/25/2020	1,180	\$75.02
6/26/2020	6,635	\$75.2
6/30/2020	9,019	\$75.2

Between June 15, 2020 and July 1, 2020, Mark Colby sold shares of Class A Common Stock pursuant to a 10b5-1 plan as set forth in the table below:

Date	Number of Shares of Class A Common Stock Sold	Weighted Average Price Per Share
6/22/2020	16,486	\$70.72
6/23/2020	2,090	\$72.50

Between June 15, 2020 and July 1, 2020, Mark Colby sold shares of Class B Common Stock pursuant to a 10b5-1 plan as set forth in the table below:

Date	Number of Shares of Class A Common Stock Sold	Weighted Average Price Per Share
6/23/2020	1,424	\$72.50
6/24/2020	1,800	\$75.18
6/25/2020	600	\$75
6/26/2020	3,400	\$75.19
6/30/2020	4,200	\$75.21

Between June 15, 2020 and July 1, 2020, Desiree Coleman sold shares of Class B Common Stock pursuant to a 10b5-1 plan as set forth in the table below:

Date	Number of Shares of Class A Common Stock Sold	Weighted Average Price Per Share
6/24/2020	4,403	\$75.23
6/25/2020	1,800	\$75.02
6/26/2020	9,910	\$75.2
6/30/2020	17,128	\$75.22
7/1/2020	23,907	\$75.93

Between June 15, 2020 and July 1, 2020, Serena Jones sold shares of Class B Common Stock pursuant to a 10b5-1 plan as set forth in the table below:

Date	Number of Shares of Class A Common Stock Sold	Weighted Average Price Per Share
7/1/2020	4,100	\$75.92

Between June 15, 2020 and July 1, 2020, Lanni Romney sold shares of Class B Common Stock pursuant to a 10b5-1 plan as set forth in the table below:

Date	Number of Shares of Class A Common Stock Sold	Weighted Average Price Per Share
7/1/2020	2,335	\$75.92

Between June 15, 2020 and July 1, 2020, P. Ryan Langston sold shares of Class B Common Stock pursuant to a 10b5-1 plan as set forth in the table below:

Date	Number of Shares of Class A Common Stock Sold	Weighted Average Price Per Share
7/1/2020	16,286	\$75.89

Between June 15, 2020 and July 1, 2020, Lindy Langston sold shares of Class B Common Stock pursuant to a 10b5-1 plan as set forth in the table below:

Date	Number of Shares of Class A Common Stock Sold	Weighted Average Price Per Share
7/1/2020	5,600	\$75.88

Item 5. Interest in Securities of the Issuer

(a) and (b) The Reporting Persons (i) currently hold 96.20% of the outstanding Class B Common Stock and collectively control approximately 55.81% of the combined voting power of the Issuer's common stock and (ii) beneficially own, calculated in accordance with Rule 13d-3, 56.98% of the Issuer's Class A Common Stock, based on the percentage that would be held by the Reporting Persons if they fully converted their shares of Class B Common Stock into shares of Class A Common Stock and

no other holders of Class B Common Stock converted their shares of Class B Common Stock. The percentages reported below and in Box 13 above for each Reporting Person reflect such beneficial ownership for each such Reporting Person.

Reporting Person	Number of Shares of Class A Common Stock Owned	Percentage of Class A Common Stock Outstanding(1)	Number of Shares of Class A Common Stock Received in Past 60 Days
Mark E. Jones	951,717	2.66 %	_
Robyn Jones	897,239	2.51 %	_
The Mark and Robyn Jones Descendants Trust 2014	11,291,281	31.54 %	—
The Lanni Elaine Romney Family Trust 2014	279,534	0.78 %	—
The Lindy Jean Langston Family Trust 2014	297,734	0.83 %	—
The Camille LaVaun Peterson Family Trust 2014	290,434	0.81 %	—
The Desiree Robyn Coleman Family Trust 2014	295,834	0.83 %	—
The Adrienne Morgan Jones Family Trust 2014	297,734	0.83 %	—
The Mark Evan Jones, Jr. Family Trust 2014	297,734	0.83 %	—
Serena Jones	910,074	2.54 %	—
Lanni Romney	386,665	1.08 %	—
Lindy Langston	492,957	1.38 %	—
Camille Peterson	446,795	1.25 %	—
Desiree Coleman	431,409	1.21 %	—
Adrienne Jones	486,557	1.36 %	—
Mark E. Jones, Jr.	477,558	1.33 %	—
P. Ryan Langston	53,011	0.15 %	—
Michael Colby	730,655	2.04 %	—
Mark Colby	77,160	0.22 %	
The Colby 2014 Family Trust	915,134	2.56 %	_
The Preston Michael Colby 2014 Trust	43,217	0.12 %	—
The Lyla Kate Colby 2014 Trust	43,217	0.12 %	

(1) Based on the number of shares of Class A Common Stock (17,135,777) issued and outstanding as of July 2, 2020, the date of this report, and assuming all outstanding shares of Class B Common Stock beneficially owned by the Reporting Persons (and excluding, for the avoidance of doubt, shares of Class B Common Stock owned by other persons) were exchanged for newly-issued shares of Class A Common Stock on a one-for-one basis.

(c) On May 1, 2018, the Issuer issued shares of Class A Common Stock, in the quantities set forth in the table in Item 5 of the Schedule 13D filed on behalf of the Reporting Persons on May 10, 2018, as consideration to purchase indirect ownership interests in Goosehead Management, LLC, a Delaware limited liability company, and Texas Wasatch Insurance Holdings Group, LLC from certain historical owners thereof, including those indicated above, at a price equivalent to \$10.00 per share of Class A Common Stock.

(d) Other than as described above, no other person is known to have the right to receive and the power to direct the receipt of dividends from, or the proceeds from the sale of, the Class A Common Stock beneficially owned by members of the group.

(e) Not applicable.

Item 6. Contracts, Arrangements, Understandings or Relationships with Respect to Securities of the Issuer

In connection with the closing of the IPO, the Issuer effectuated certain reorganization transactions pursuant to which existing members of Goosehead Financial, including the Reporting Persons, obtained beneficial ownership of shares of Class B Common Stock.

Pursuant to the Amended and Restated Limited Liability Company Agreement of Goosehead Financial dated as of May 1, 2018 (the "Goosehead Financial LLC"), the Reporting Persons may exchange each share of Class B Common Stock

(together with an LLC Unit of Goosehead Financial) for a share of Class A Common Stock on a one-for-one basis. When a share of Class B Common Stock is exchanged for a share of Class A Common Stock, a corresponding share of the Issuer's Class B Common Stock will automatically be redeemed by the Issuer at par value and canceled. When a share of Class B Common Stock is exchanged for a share of Class A Common Stock, it will not be available for reissuance by the Issuer. See Exhibit 2.

Pursuant to a registration rights agreement entered into by and among the Issuer, certain holders of shares of Class B Common Stock, at any time after the expiration of the lock-up period described below, such holders can require the Issuer to register for resale under the Securities Act of 1933, as amended, the shares of Class A Common Stock issued upon exchange of the shares of Class B Common Stock. The registration rights agreement also provides for customary piggyback rights. See Exhibit 3.

The Issuer entered into a tax receivable agreement with the pre-IPO members of Goosehead Financial effective as of the closing of the IPO that provides for the payment by the Issuer to the members of Goosehead Financial of 85% of the amount of tax benefits, if any, that the Issuer actually realizes (or in some circumstances is deemed to realize) as a result of increases in tax basis (and certain other tax benefits) resulting from purchases or exchanges of membership units of Goosehead Financial. See Exhibit 4.

The Reporting Persons have entered into a voting agreement pursuant to which they agreed to vote all their shares of voting stock, including Class A Common Stock and Class B Common Stock, together and in accordance with the instructions of Mark E. Jones on any matter submitted to the common stockholders of the Issuer for a vote. Under the voting agreement, the Reporting Persons have given an irrevocable proxy, coupled with an interest, to Mark E. Jones to vote such Reporting Person's shares of Class A Common Stock and Class B Common Stock. If, for reasons of death, legal incapacity or any other cause, Mark E. Jones is unable to vote or exercise his right to vote, then the Reporting Persons agreed to vote in the manner directed by the Robyn Jones in connection with any such vote. If, for reasons of death, legal incapacity or any other cause, Mark E. Jones and Robyn Jones are unable to vote or exercise their respective rights to vote, then the Reporting Persons agreed to vote in the manner directed by both Ryan Langston and Mark Jones, Jr. in connection with any such vote. See Exhibit 5.

The foregoing summaries do not purport to be complete, and are qualified in their entirety by reference to the Goosehead Financial LLC, registration rights agreement, form of lock-up agreement, tax receivable agreement and voting agreement, filed herewith as Exhibits 2, 3, 4 and 5 respectively and incorporated herein by reference.

Other than the matters disclosed in this Schedule 13D, none of the Reporting Persons is party to any contracts, arrangements, understandings, or relationships with respect to any securities of the Issuer, including but not limited to the transfer or voting of any of the securities, finder's fees, joint ventures, loan or option agreements, puts or calls, guarantees of profits, division of profits or loss, or the giving or withholding of proxies.

Item 7. Material to be Filed as Exhibits

Enhibit Destat

EXIIIDIU	Description
99.1	Joint Filing Agreement as required by Rule 13d-1(k)(1) under the Securities Exchange Act of 1934, as amended
2.	Amended and Restated Limited Liability Company Agreement of Goosehead Financial, LLC (incorporated by reference to Exhibit 2 of the statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018)
3.	Registration Rights Agreement (incorporated by reference to Exhibit 3 of the statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018)
4.	Tax Receivable Agreement (incorporated by reference to Exhibit 5 of the statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018)
5.	Amended and Restated Voting Agreement
24.1	Power of Attorney for Robyn Jones (incorporated by reference to Exhibit 24.1 of the statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018)

	<u>Power of Attorney for The Mark and Robyn Jones Descendants Trust 2014 (incorporated by reference to Exhibit 24.2 of the</u> statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May
24.2	<u>Statement on Schedule 15D filed on behan of the Reporting Persons with the Securities and Exchange Commission on May</u> <u>10, 2018)</u>
	<u>Power of Attorney for The Lanni Elaine Romney Family Trust 2014 (incorporated by reference to Exhibit 24.3 of the</u> statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May
24.3	<u>10, 2018)</u>
	Power of Attorney for The Lindy Jean Langston Family Trust 2014 (incorporated by reference to Exhibit 24.4 of the
24.4	statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May
24.4	<u>10, 2018)</u>
	<u>Power of Attorney for The Camille LaVaun Peterson Family Trust 2014 (incorporated by reference to Exhibit 24.5 of the</u> statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May
24.5	<u>10, 2018)</u>
	Power of Attorney for The Desiree Robyn Coleman Family Trust 2014 (incorporated by reference to Exhibit 24.6 of the
24.6	statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May
24.6	<u>10, 2018)</u>
	Power of Attorney for The Adrienne Morgan Jones Family Trust 2014 (incorporated by reference to Exhibit 24.7 of the
24.7	statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May <u>10, 2018</u>)
	<u>Power of Attorney for The Mark Evan Jones, Jr. Family Trust 2014 (incorporated by reference to Exhibit 24.8 of the</u> statement on Schedule 13D filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May
24.8	<u>10, 2018)</u>
	Power of Attorney for Serena Jones (incorporated by reference to Exhibit 24.9 of the statement on Schedule 13D filed on
24.9	behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018)
24.1	Power of Attorney for Lanni Romney (incorporated by reference to Exhibit 24.10 of the statement on Schedule 13D filed
24.1	on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018)
24.11	<u>Power of Attorney for Lindy Langston (incorporated by reference to Exhibit 24.11 of the statement on Schedule 13D filed</u> on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018)
24.12	<u>Power of Attorney for Camille Peterson (incorporated by reference to Exhibit 24.12 of the statement on Schedule 13D filed</u> on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018)
24.13	<u>Power of Attorney for Desiree Coleman (incorporated by reference to Exhibit 24.13 of the statement on Schedule 13D filed</u> on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018)
	Power of Attorney for Adrienne Jones (incorporated by reference to Exhibit 24.14 of the statement on Schedule 13D filed
24.14	on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018)
	Power of Attorney for Mark E. Jones, Jr. (incorporated by reference to Exhibit 24.15 of the statement on Schedule 13D
24.15	filed on behalf of the Reporting Persons with the Securities and Exchange Commission on May 10, 2018)
	Power of for Attorney for Ryan Langston (incorporated by reference to Exhibit 24.16 of the statement on Schedule 13D
24.16	filed on behalf of the Reporting Persons with the Securities and Exchange Commission on August 6, 2019)
24.16 24.17	
24.17	Power of for Attorney for Michael C. Colby
	Power of for Attorney for Mark Colby
24.19	Power of for Attorney for The Colby 2014 Family Trust
24.2	Power of for Attorney for The Preston Michael Colby 2014 Trust

24.21 <u>Power of for Attorney for The Lyla Kate Colby 2014 Trust</u>

SIGNATURE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

Dated: July 2, 2020

1	/s/ Mark E. Jones	
	Mark E. Jones	
2		E. Jones, Attorney-in-Fact
	Robyn J	ones
	THE MA	ARK AND ROBYN JONES DESCENDANTS
3	TRUST	2014
	By:	/s/ Mark E. Jones
	Name:	Mark E. Jones
		Attorney-in-Fact
	me.	Attomey-m-ract
4	LANNI	ELAINE ROMNEY FAMILY TRUST 2014
	By:	/s/ Mark E. Jones
	Name:	Mark E. Jones
	Title:	Attorney-in-Fact
		5
5	LINDY	JEAN LANGSTON FAMILY TRUST 2014
	By:	/s/ Mark E. Jones
	Name:	Mark E. Jones
	Title:	Attorney-in-Fact
6	CAMILI	LE LAVAUN PETERSON FAMILY TRUST 2014
	By:	/s/ Mark E. Jones
	Name:	Mark E. Jones
	Title:	Attorney-in-Fact
7	DESIRE	E ROBYN COLEMAN FAMILY TRUST 2014
	By:	/s/ Mark E. Jones
	Name:	Mark E. Jones
	Title:	Attorney-in-Fact
8	ADRIEN	NNE MORGAN JONES FAMILY TRUST 2014
	By:	/s/ Mark E. Jones
	Name:	Mark E. Jones
	Title:	Attorney-in-Fact

9 MARK EVAN JONES, JR. FAMILY TRUST 2014

Name: Mark E. Jones Title: Attorney-in-Fact 10 /s/ Mark E. Jones, Attorney-in-Fact Serena Jones		By:	/s/ Mark E. Jones
 10 /s/ Mark E. Jones, Attorney-in-Fact Serena Jones 11 /s/ Mark E. Jones, Attorney-in-Fact Lindy Langston 12 /s/ Mark E. Jones, Attorney-in-Fact Camille Peterson 14 /s/ Mark E. Jones, Attorney-in-Fact Desiree Coleman 15 /s/ Mark E. Jones, Attorney-in-Fact Adrienne Jones 16 /s/ Mark E. Jones, Attorney-in-Fact Mark E. Jones, Attorney-in-Fact Mark E. Jones, Attorney-in-Fact Adrienne Jones 16 /s/ Mark E. Jones, Attorney-in-Fact Mark E. Jones, Attorney-in-Fact Ryan Langston 18 /s/ Mark E. Jones, Attorney-in-Fact Michael C. Colby 19 /s/ Mark E. Jones, Attorney-in-Fact Mark Colby 20 THE COLBY 2014 FAMILY TRUST By: /s/ Mark E. Jones Name: Mark E. Jones Title: Attorney-in-Fact 21 THE PRESTON MICHAEL COLBY 2014 TRUST 		Name:	Mark E. Jones
Serena Jones 11 /s/ Mark E. Jones, Attorney-in-Fact Lanni Romney 12 /s/ Mark E. Jones, Attorney-in-Fact Lindy Langston 13 /s/ Mark E. Jones, Attorney-in-Fact Camille Peterson 14 /s/ Mark E. Jones, Attorney-in-Fact Desiree Coleman 15 /s/ Mark E. Jones, Attorney-in-Fact Desiree Coleman 16 /s/ Mark E. Jones, Attorney-in-Fact Mark E. Jones, Attorney-in-Fact Mark E. Jones, Attorney-in-Fact Ryan Langston 18 /s/ Mark E. Jones, Attorney-in-Fact Michael C. Colby 19 /s/ Mark E. Jones, Attorney-in-Fact Mark Colby 20 THE COLBY 2014 FAMILY TRUST By: /s/ Mark E. Jones Name: Mark E. Jones Name: Mark E. Jones Name: Mark E. Jones Name: Mark E. Jones 20 THE COLBY 2014 FAMILY TRUST By: /s/ Mark E. Jones Title: Attorney-in-Fact 21 THE PRESTON MICHAEL COLBY 2014 TRUST		Title:	Attorney-in-Fact
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 11 /s/ Mark E. Jones, Attorney-in-Fact Lanni Romney 12 /s/ Mark E. Jones, Attorney-in-Fact Lindy Langston 13 /s/ Mark E. Jones, Attorney-in-Fact Camille Peterson 14 /s/ Mark E. Jones, Attorney-in-Fact Desiree Coleman 15 /s/ Mark E. Jones, Attorney-in-Fact Adrienne Jones 16 /s/ Mark E. Jones, Attorney-in-Fact Mark E. Jones, Attorney-in-Fact Mark E. Jones, Attorney-in-Fact Ryan Langston 18 /s/ Mark E. Jones, Attorney-in-Fact Michael C. Colby 19 /s/ Mark E. Jones, Attorney-in-Fact Mark Colby 20 THE COLBY 2014 FAMILY TRUST By: /s/ Mark E. Jones Name: Mark E. Jones Title: Attorney-in-Fact 21 THE PRESTON MICHAEL COLBY 2014 TRUST 	10		
Lanni Romney 12 /s/ Mark E. Jones, Attorney-in-Fact Lindy Langston 13 /s/ Mark E. Jones, Attorney-in-Fact Camille Peterson 14 /s/ Mark E. Jones, Attorney-in-Fact Desiree Coleman 15 /s/ Mark E. Jones, Attorney-in-Fact Adrienne Jones 16 /s/ Mark E. Jones, Attorney-in-Fact Mark E. Jones, Attorney-in-Fact Mark E. Jones, Attorney-in-Fact Ryan Langston 18 /s/ Mark E. Jones, Attorney-in-Fact Michael C. Colby 19 /s/ Mark E. Jones, Attorney-in-Fact Mark Colby 20 THE COLBY 2014 FAMILY TRUST By: /s/ Mark E. Jones Name: Mark E. Jones Nate: Jones 10: /s/ Mark E. Jones Title: Attorney-in-Fact Zu THE PRESTON MICHAEL COLBY 2014 TRUST 2u THE PRESTON MICHAEL COLBY 2014 TRUST		ocrena y	
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By:	/s/ Mark E. Jones
Name:	Mark E. Jones
Title:	Attorney-in-Fact