## FORM 4

## **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

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STATEMENT OF CHA	NGES IN BENEFICIAL	OWNERSHIP

OMB APPROVAL OMB Number: Estimated average burden hours per response: 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

Name and Address of Reporting Person*     Jones Serena					2. Issuer Name <b>and</b> Ticker or Trading Symbol Goosehead Insurance, Inc. [ GSHD ]									5. Relationship of Reporting Person(s) to Issuer (Check all applicable)  Director X 10% Owner				vner			
(Last) (First) (Middle) C/O GOOSEHEAD INSURANCE, INC. 1500 SOLANA BLVD., BLDG 4, STE 4500						3. Date of Earliest Transaction (Month/Day/Year) 08/27/2019										Officer (give title X Other (specify below)  Member of 10% owner group					
(Street) WESTLA (City)			76262 (Zip)		4. If	4. If Amendment, Date of Original Filed (Month/Day/Year)								Lin	Individual or Joint/Group Filing (Check Applicable le)  X Form filed by One Reporting Person Form filed by More than One Reporting Person						
	Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned																				
1. Title of Security (Instr. 3)  2. Trans Date (Month/I						ction 2A. Deemed Execution Date, if any (Month/Day/Year)		·,	Code (Instr.					I (A) or . 3, 4 and	5. Amount of Securities Beneficially Owned Following Reported		6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)		7. Nature of Indirect Beneficial Ownership (Instr. 4)		
										Code	v	Amount		(A) or (D)	Price	Transac (Instr. 3	tion(s)			(111311.4)	
Class B C	ommon Sto	ock		08/27	7/2019	9			С		1,600		D	\$0	995	995,374		D			
Class A C	Common Sto	ock		08/27	7/2019	2019		1	С		1,600		A	\$0	1,	1,600		D			
Class A Common Stock 08/27				7/2019	/2019			S		1,60	0	D	\$48		0		D				
	Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)																				
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deeme Execution if any (Month/Day	Date,		Transaction Code (Instr.		of I		6. Date Exercisable a Expiration Date (Month/Day/Year)			and 7. Title and Amount of Securities Underlying Derivative Secu (Instr. 3 and 4)			8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction (Instr. 4)	ly	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	Beneficial Ownership (Instr. 4)	
				,	Code	v	(A)	(D)	Date Exe	e ercisable		xpiration ate	Title	N O	Amount or Number of Shares						
LLC Units in Goosehead Financial,	\$0.0	08/27/2019			С			1,600		(1)		(1)	Clas Com Sto		1,600	\$0	995,37	4	D		

## **Explanation of Responses:**

1. Each LLC Unit, together with a share of Class B Common Stock, may be converted by the holder into one share of Class A Common Stock at any time. The LLC units do not expire.

## Remarks:

/s/ P. Ryan Langston, as Attorney-in-Fact for Serena

08/28/2019

<u>Jones</u>

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.

<sup>\*</sup> If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

<sup>\*\*</sup> Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).