FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

A / In the section		00540	
Washington,	D.C.	20549	

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP
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OMB APPROVAL									
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Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

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Name and Address of Reporting Person* Reid James						2. Issuer Name and Ticker or Trading Symbol Goosehead Insurance, Inc. [GSHD]								5. Relationship of Reporting Person(s) to Issuer (Check all applicable)						
INCIU Jo										X Director			10% Own		wner					
(Last) 1500 SO	(Fii LANA BLV	,	Middle	e)		ate of E		st Tran	nsac	ction (Mon	th/Day/Year)			Officer (give title Other (specification) below)						
BUILDING 4, SUITE 4500																				
———	4. If	4. If Amendment, Date of Original Filed (Month/Day/Year)									6. Individual or Joint/Group Filing (Check Applicable Line)									
(Street)														X	Form	filed by One	e Rep	orting Perso	on	
WESTLAKE TX 76262														Form filed by More than One Reporting Person						
(City)	(St										1 (136)1									
		Table	e I - I	Non-Deriv	ative	Secu	ritie	s Ac	qu	ired, D	isposed o	f, or E	Benefic	ially	Owne	ed				
Date			2. Transactio Date (Month/Day/Y	ear) i	Execution D		n Date,			4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 ar			Benefic Owned		ties Fo cially (D) I Following (I)		n: Direct or Indirect nstr. 4)	7. Nature of Indirect Beneficial Ownership		
									Cod	le V	Amount	(A) or (D)	Price		Transa	Reported Transaction(s) (Instr. 3 and 4)			(Instr. 4)	
Class A Common Stock 11/11/2020						0			M		2,248	A	\$1	10 2		2,248		D		
Class A Common Stock 11/11/2020					20	0			S		2,248	D	\$115.0	.046(1)		0		D		
		Та	ble	II - Derivat							posed of, converti				wned	1				
					uts, c	alis,	_		<u> </u>					i		<u> </u>				
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	Exec if an	Deemed cution Date, y nth/Day/Year)	4. Transa Code (8)		5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)		Expiration (Month/Da			Deriv	int of rities rlying ative rity (Instr.	Der Sed (Ins	Price of rivative curity str. 5)	9. Number derivative Securities Beneficially Owned Following Reported Transaction (Instr. 4)	у	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)	
					Code	v	(A)	(D)		oate Exercisable	Expiration Date	Title	Amount or Number of Shares	r						
Director Stock Options (right to buy)	\$10	11/11/2020			M			2,248	8	(2)	04/26/2028	Class A Stock	2,248	3	\$0	68,114		D		

Explanation of Responses:

- 1. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$115.00 to \$115.60, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 2. The shares subject to the option shall vest and become exercisable, subject to continued service, in 12 equal quarterly installments over the three (3) year period following the grant date; provided, that all shares subject to the option will vest and become exercisable upon a "change in control" (as defined in the issuer's omnibus incentive plan).

Remarks:

/s/ P. Ryan Langston, as Attorney-in-Fact for James

11/13/2020

Reid

** Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.