FORM 4

obligations may continue. See

Instruction 1(b)

Check this box if no longer subject to Section 16. Form 4 or Form 5

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL OMB Number: Estimated average burden hours per response: 0.5

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name an		2. Issuer Name <b>and</b> Ticker or Trading Symbol Goosehead Insurance, Inc. [ GSHD ]									5. Relationship of Reporting Person(s) to Issuer (Check all applicable)  X Director X 10% Owner  Officer (give title Check (check))										
(Last) (First) (Middle) C/O GOOSEHEAD INSURANCE, INC. 1500 SOLANA BLVD., BUILDING 4, STE 4500						3. Date of Earliest Transaction (Month/Day/Year) 12/16/2019									X Officer (give title X Other (specify below)  CEO / Member of 10% owner group						
(Street) WESTLAKE TX 76262 (City) (State) (Zip)				-   4.	4. If Amendment, Date of Original Filed (Month/Day/Year)								Individual or Joint/Group Filing (Check Applicable Line)      X Form filed by One Reporting Person     Form filed by More than One Reporting Person								
	•			Non-Deriv	ative	e Sec	urities	Acc	guire	ed, C	Disposed (	of, or E	3enefic	ial	ly Owne	ed					
1. Title of Security (Instr. 3)  2. Transaction Date (Month/Day/Ye					on	2A. Deemed Execution Date, ar) if any (Month/Day/Year)		3 T C	3. Transaction Code (Instr. 8)		4. Securities Acqui Disposed Of (D) (In		equired (A) or ) (Instr. 3, 4 and 5)		5. Amount of Securities Beneficially Owned Following		6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)		7. Nature of Indirect Beneficial Ownership		
								c	ode	v	Amount	(A) or (D)	Price		Reported Transacti (Instr. 3 a	on(s)			(Instr. 4	<del>1</del> )	
Class A Common Stock 12/16/2019					19	)			S		17,052	D \$40.5		7(1)	262,701		I		By Mark and Robyn Jones Descendants Trust 2014		
Class A Common Stock 12/16/201					19	9			S		10,118	D	D \$41.26		252,583		I		By Mark and Robyn Jones Descendants Trust 2014		
Class A Common Stock <sup>(3)</sup>															725,801		D				
Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)																					
1. Title of Derivative Security (Instr. 3)	le of 2. 3. Transaction 3A. Deemed Execution Date if any or Exercise (Month/Day/Year)		eemed ution Date,	4. Transa Code 8)	1. Fransaction Code (Instr. E)		ve es ed ed	er 6. Date E Expiration (Month/L)		ercisable and Date //Year)	7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)  Amount or Number of Title Shares		8 0 5 (1	8. Price of Derivative Security (Instr. 5)  Benefi Owner Follow Repor Transs (Instr.		ive Ownersies Form: cially Direct or Indii ing ed ction(s)		nip of Be O) Ov ct (In	Nature Indirect neficial vnership str. 4)		

## **Explanation of Responses:**

- 1. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$40.00 to \$41.00, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 2. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$41.02 to \$41.48, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 3. This does not reflect shares directly held by the reporting person's spouse, who is independently a reporting person of the issuer.

## Remarks:

The sales reported were effected pursuant to a Rule 10b5-1 trading plan adopted by the Mark and Robyn Jones Descendants Trust 2014.

/s/ P. Ryan Langston, as

12/17/2019 Attorney-in-Fact for Mark

**Evan Jones** 

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.