FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

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STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL										
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Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person*  Jones Mark Evan						2. Issuer Name and Ticker or Trading Symbol Goosehead Insurance, Inc. [ GSHD ]									S. Relationship of Reporting Person(s) to Issuer (Check all applicable)     X Director X 10% Owner  Officer (cities title Check (checkit))					
(Last) (First) (Middle) C/O GOOSEHEAD INSURANCE, INC. 1500 SOLANA BLVD., BUILDING 4, STE 4500						3. Date of Earliest Transaction (Month/Day/Year)  05/06/2021  X Officer (give title below)  CEO / Member of 10% owner group											,			
(Street) WESTLAKE TX 76262						If Ame	endme	nt, Date	e of Ori	ginal F	Filed (Month/D	Individual or Joint/Group Filing (Check Applicable Line)     X Form filed by One Reporting Person     Form filed by More than One Reporting								
(City)											Person									
		Tal	ole I -	Non-Dei	rivati	ve Se	curi	ties A	cquii	red, I	Disposed	of, or	Benefic	iall	y Owned					
1. Title of S	Security (Inst	r. 3)		2. Transaction Date (Month/Day/Year)		Execution Date,		3. Transaction Code (Instr. 8)		4. Securities Acquired (A) o Disposed Of (D) (Instr. 3, 4 a		(A) or . 3, 4 and 5)		5. Amount of Securities Beneficially Owned Follo Reported	wing (I) (I	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)		7. Nature of Indirect Beneficial Ownership (Instr. 4)		
									Code	v	Amount	(A) or (D)	Price		Transaction(s) (Instr. 3 and 4)					
Class B C	ommon Sto	ock		05/06/2	021				С		34,054	D	\$0		12,578,0	002	I	By	Γrust <sup>(1)</sup>	
Class A C	Common Sto	ock		05/06/2	021				С		34,054	A	\$0		34,054	4	I	and Jone Des	Mark Robyn es cendants st 2014	
Class A C	Common Sto	ock		05/06/2	021				S		19,551	D	\$99.72	<b>2</b> (2)	14,503	3	I	and Jone Des	Mark Robyn es cendants st 2014	
Class A C	Common Sto	ock		05/06/2	021				S		7,709	D	\$100.6	<b>5</b> <sup>(3)</sup>	6,794		I	and Jone Des	Mark Robyn es cendants st 2014	
Class A C	Common Sto	ock		05/06/2	021				S		5,693	D	\$101.5	7 <sup>(4)</sup>	1,101		I	and Jone Des	Mark Robyn es cendants st 2014	
Class A Common Stock		05/06/2021		ı			S		1,101	D	\$102.42		0		I Jones Desce		Robyn			
Class A C	Common Sto	ock <sup>(5)</sup>													286,20	1	D	$\top$		
Class B C	ommon Sto	ock <sup>(5)</sup>													182,34	.9	D			
			Table								isposed of s, convert				Owned					
1. Title of Derivative Conversion Date Execution Date, Security or Exercise (Month/Day/Year) if any		4. Trans	ansaction of Deri Sec Acq (A) Disp of (I		5. Number of		5. Number of Expire (Monti Securities Acquired (A) or Disposed of (D) (Instr.		6. Date Exercisa Expiration Date (Month/Day/Year		cisable and ate 7. Title and Am of Securities		ount B. Price of Derivative Security (Instr. 5) Be (Instr.		9. Number derivative Securities Beneficially Owned Following Reported Transaction (Instr. 4)	erivative ecurities eneficially wned ollowing eported ansaction(s)		11. Nature of Indirect Beneficial Ownership (Instr. 4)		
					Code	v	(A)	(D)	Date Exer	cisable	Expiration Date	Title	Amou or Numb of Sha	er						
LLC Units in Goosehead Financial, LLC	\$0.0	05/06/2021			С			34,054		(6)	(6)	Class A Commo Stock	on 34,0	)54	\$0	12,578,00	12	I	By Trust <sup>(1)</sup>	

	Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)														
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transa Code ( 8)		of Deri Sec Acq (A) o Disp of (I	umber ivative urities uired or oosed O) (Instr. and 5)	6. Date Exerc Expiration Da (Month/Day/\)	ate	7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	v	(A) (D)		Date Exercisable	Expiration Date	Title	Amount or Number of Shares				
LLC Units in Goosehead Financial, LLC <sup>(5)</sup>	\$0.0							(6)	(6)	Class A Common Stock	182,349		182,349	D	

## **Explanation of Responses:**

- 1. Reflects shares of Class A Common Stock, shares of Class B Common Stock or LLC Units, as applicable, held in trust for which the reporting person serves as a trustee and of which immediate family members of the reporting person are beneficiaries.
- 2. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$99.10 to \$100.10, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 3. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$100.11 to \$101.10, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 4. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$102.20 to \$102.77, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 5. This does not reflect shares directly held by the reporting person's spouse, who is independently a reporting person of the issuer.
- 6. Each LLC Unit, together with a share of Class B common stock, may be converted by the holder into one share of Class A common stock at any time. The LLC Units do not expire.

## Remarks:

/s/ P. Ryan Langston, as Attorney-in-Fact for Mark Evan 05/10/2021 Jones

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.