## FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington,	D.C.	20549
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STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL								
OMB Number: 3235-0287								
Estimated average burden								
hours per response:	0.5							

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

Name and Address of Reporting Person*     Jones Robyn Mary Elizabeth					2. Issuer Name <b>and</b> Ticker or Trading Symbol Goosehead Insurance, Inc. [ GSHD ]									5. Relationship of Reporting Person(s) to Issuer (Check all applicable)  X Director X 10% Owner  Officer (give title X Other (specify below)  Member of 10% owner group							
(Last) (First) (Middle) C/O GOOSEHEAD INSURANCE, INC. 1500 SOLANA BLVD., BUILDING 4, STE 4500					3. Date of Earliest Transaction (Month/Day/Year) 05/13/2020																
(Street) WESTLA	AKE T	Κ	7626	52	4.	If Amer	ndmer	nent, Date of Original Filed (Month/Day/Year)							Individual or Joint/Group Filing (Check Applicate)  X Form filed by One Reporting Person Form filed by More than One Reportin						
(City)	(Si		(Zip)												Person						
Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned																					
Date		2. Transactio Date (Month/Day/\	/ear)   i	Execution f any	. Deemed ecution Date, iny onth/Day/Year)	te,	3. Transaction Code (Instr. 8)		4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and 5)			15)	Beneficially Owned Follow		Form: Direct (D) or Indirect		7. Nature of Indirect Beneficial Ownership				
									Code	v	Amount	(A) or (D)	Price		Reported Transaction (Instr. 3 and				(Instr. 4)		
Class B C	Common Sto	ock		05/13/20	20	)			С		3,125	D	\$(	)	13,499,	980	I		By Trust <sup>(1)</sup>		
Class A Common Stock		05/13/20:	20				С		3,125	A	\$(	)	3,125				By Mark and Robyn Jones Descendants Trust 2014				
Class A Common Stock			05/13/2020					S		3,125	D	\$60.1393 <sup>(2)</sup>		0		I		By Mark and Robyn Jones Descendants Trust 2014			
Class A C	Class A Common Stock <sup>(3)</sup>									П					742,390		D	D			
Class B C	ss B Common Stock <sup>(3)</sup>														182,34	D					
		٦	[abl	e II - Deriv (e.g.,							isposed o				Owned						
Security or Exercise (Month/Day/Year) if any			Deemed cution Date,	4. Transa	5. Numbe of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)		umber vative urities uired or oosed O) tr. 3, 4	6. D		rcisable and Date	7. Titl of Se Unde Deriv	7. Title and Amor of Securities Underlying Derivative Secur (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	derivat Securi Benefi Owned Follow Report	rities eficially ed wing orted saction(s)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	ship ( D) ( ect (	11. Nature of Indirect Beneficial Ownership (Instr. 4)		
				c		v	(A)	(D)	Date Exe	e rcisable	Expiration Date	Title	or Nur	ount nber Shares							
LLC Units in Goosehead Financial, LLC	\$0.0	05/13/2020			С			3,125		(4)	(4)	Class Comr Stoo	non 3,	,125	\$0	13,499,980		) I		By Trust <sup>(1)</sup>	

## **Explanation of Responses:**

\$0.0

- 1. Reflects shares of Class A Common Stock, shares of Class B Common Stock or LLC Units, as applicable, held in trust for which the reporting person serves as a trustee and of which immediate family members of the reporting person are beneficiaries.
- 2. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$60.05 to \$60.36 inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.

(4)

- 3. This does not reflect shares directly held by the reporting person's spouse, who is independently a reporting person of the issuer.
- 4. Each LLC Unit, together with a share of Class B common stock, may be converted by the holder into one share of Class A common stock at any time. The LLC Units do not expire.

## Remarks:

LLC Units

Goosehead

Financial, LLC<sup>(3)</sup>

The sales reported were effected pursuant to a Rule 10b5-1 trading plan adopted by the Mark and Robyn Jones Descendants Trust 2014. Following the reported transaction above, Mark and Robyn Jones, together with their trusts, continue to own beneficially 1,432,691 shares of Class A Common Stock and 13,864,678 shares of Class B Common Stock, for a total of 15,297,369 shares of Goosehead Insurance, Inc.

/s/ P. Ryan Langston, as Attorney-in-Fact for Robyn Mary Elizabeth Jones

Class A

Common Stock

182,349

(4)

05/15/2020

182,349

D

\*\* Signature of Reporting Person

Date

- $^{\star}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.