FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL								
OMB Number: 3235-0287								
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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

Name and Address of Reporting Person*     Colby Michael C.					2. Issuer Name <b>and</b> Ticker or Trading Symbol Goosehead Insurance, Inc. [ GSHD ]								5. Relationship of Reporting Person(s) to Issuer (Check all applicable)  Director 10% Owner  V Officer (give title Other (specify						
	(Last) (First) (Middle) C/O GOOSEHEAD INSURANCE, INC. 1500 SOLANA BLVD., BUILDING 4, STE 4500					3. Date of Earliest Transaction (Month/Day/Year) 06/23/2020									X Officer (give title Other (specify below)  President and COO				
(Street) WESTLA	AKE T	X	76262		_   4. II	4. If Amendment, Date of Original Filed (Month/Day/Year)								ne) X Forr	n filed by On n filed by Mo	e Repo	ng (Check Applicable porting Person an One Reporting		
(City) (State) (Zip)  Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned																			
Table I - Non-Deriva  1. Title of Security (Instr. 3)  2. Transac Date (Month/Da			action	tion 2A. Deemed Execution Date,		3. Transa Code	3. 4. Securities Acquired (A) Disposed Of (D) (Instr. 3, 4)			ed (A) or	or 5. Amount of Securities Beneficially Owned Follow		Form (D) o	n: Direct r Indirect estr. 4)	7. Nature of Indirect Beneficial Ownership				
								Code	v	Amount	(A) or (D)	Price	Trans	Reported Transaction(s) (Instr. 3 and 4)			(Instr. 4)		
Class B C	ommon Sto	ock		06/23	/2020	2020		С		2,149	9 D		6	87,024	D				
Class A C	Common Sto	ock		06/23	/2020				С		2,149	) A	\$0		55,780		D		
Class A Common Stock 06/23/2			3/2020	2020		S		1,049	049 D \$7		2(1)	64,731		D					
Class A Common Stock			06/23	5/23/2020				S		700	D	\$72.7	<b>5</b> <sup>(2)</sup>	54,031	D				
Class A Common Stock 06/2			06/23	/2020	2020			S		400	D	\$73.2	6(3)	63,631		D			
Class B Common Stock												8	58,166			By Trust <sup>(4)</sup>			
Class A Common Stock											1	143,402		I	By Colby 2014 Family Trust				
Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)																			
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deem Executior if any (Month/Da	ed n Date,	4. Transa Code (I 8)	ction	5. Number 6		6. Date E	6. Date Exercisal Expiration Date (Month/Day/Year)		7. Title an of Securit Underlyin Derivative	7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		9. Numb derivativ Securitie Beneficia Owned Followin Reported Transact (Instr. 4)	e es ally g	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	Beneficial Ownership (Instr. 4)	
						v	(A)	(D)	Date Exercisa		Expiration Date	Title	Amount or Number of Shares	s					
LLC Units in Goosehead Financial, LLC	\$0.0	06/23/2020			С			2,149	(5)		(5)	Class A Common Stock	2,149	\$0	687,0	24	D		
LLC Units in Goosehead Financial, LLC	\$0.0								(5)		(5)	Class A Common Stock	858,160	5	858,1	66	I	By Trust <sup>(4)</sup>	

- 1. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$71.08 to \$72.00, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 2. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$72.12 to \$73.10, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 3. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$73.15 to \$73.47, inclusive. The reporting person undertakes to provide to the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote to this Form 4.
- 4. Reflects shares of Class A Common Stock, shares of Class B Common Stock or LLC Units, as applicable, held in trust for which the reporting person serves as a trustee and of which immediate family members of the reporting person are beneficiaries
- 5. Each LLC Unit, together with a share of Class B Sommon Stock, may be converted by the holder into one share of Class A Common Stock at any time. The LLC Units do not expire.

## Remarks:

The sales reported were effected pursuant to a Rule 10b5-1 trading plan adopted by the reporting person.

## <u>Attorney-in-Fact for Michael C.</u> <u>Colby</u>

\*\* Signature of Reporting Person

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.