# FORM 4

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, I	D.C.	20549
---------------	------	-------

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

#### STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL OMB Number: 3235-0287 Estimated average burden hours per response: 0.5

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

LLC Units in Goosehead Financial, LLC <sup>(2)</sup>	\$0.0								(3)		(3)	Class A Common Stock	182,34	9	182,349		D			
LLC Units in Goosehead Financial, LLC	\$0.0	03/18/2020			С			100	(3)		(3)	Class A Common Stock	100	\$0	13,806,579		I		By Trust <sup>(1)</sup>	
						v	(A)	(D)	Date Exercisa	able	Expiration Date	Title	Amount or Number of Share							
1. Title of Derivative Security (Instr. 3)	e of 2. 3. Transaction 3A. Deemed Execution Date Execution Date, if any		4. Transa	Transaction of Code (Instr. Derivative		6. Date Exercisa Expiration Date (Month/Day/Year		able and 7. Title and Amou of Securities Underlying Derivative Securit (Instr. 3 and 4)		d Amount ies g Security	_	deriva Secur Benef Owne Follov Repor Trans	Securities F Beneficially D Owned o		ship (D)	11. Nature of Indirect Beneficial Ownership (Instr. 4)				
	3 31.		Γable II	l - Deriva (e.g.:	ative	Secu calls	ıritie:	s Acc	uired,	Dis	posed o	f, or Bei	neficial aurities	ly Owned	-					
Class B Common Stock <sup>(2)</sup>											+		+	182,349		D				
Class A Common Stock <sup>(2)</sup>											+		720,301		D		Trust 2014			
Class A Common Stock			03/18/	2020				S		100	D	\$45.22	2 0	I		By Mand R Jones Desce		Mark Robyn s endants		
Class A Common Stock		03/18/	03/18/2020				С		100	A	\$0	100	I		Jones Desce		Robyn			
Class B C	Common Sto	ock		03/18/	2020	020			С		100	D \$0		13,806,579		I		By Trust <sup>(1)</sup>		
1. Title of Security (Instr. 3)		2. Transaction Date (Month/Day/Year)		2A. Deemed Execution Date, if any (Month/Day/Year)		3. Transaction Code (Instr. 8)			(A) or (D) Price		5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)		6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)		7. Nature of Indirect Beneficial Ownership (Instr. 4)					
4 Tiple - **	Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned  1. Title of Security (Instr. 3)  2. Transaction  2. Transaction  2. Deemed  3. 4. Securities Acquired (A) or  5. Amount of  6. Ownership  7. Nature of																			
(City)	(Si	tate)	(Zip)											Persor	ı					
(Street) WESTL	AKE T	X	76262			I Amei	numen	ii, Dale	or Origin	iai Fii	ed (Month/I		Individual or Joint/Group Filing (Check Applicabl Line)     X Form filed by One Reporting Person     Form filed by More than One Reporting							
C/O GOOSEHEAD INSURANCE, INC. 1500 SOLANA BLVD., BUILDING 4, STE 4500			_	f Amor	ndmon	at Data	of Origin	aal Eil	od (Month/											
(Last)	,	*	(Middle)		3. Date of Earliest Transaction (Month/Day/Year) 03/18/2020									X Officer (give title X Other (specify below)  CEO / Member of 10% owner group						
Name and Address of Reporting Person*     Jones Mark Evan					2. Issuer Name and Ticker or Trading Symbol Goosehead Insurance, Inc. [ GSHD ]								S. Relationship of Reporting Person(s) to Issuer (Check all applicable)     X Director X 10% Owner     Officer (give title V Other (specify)							

### **Explanation of Responses:**

- 1. Reflects shares of Class A Common Stock, shares of Class B Common Stock or LLC Units, as applicable, held in trust for which the reporting person serves as a trustee and of which immediate family members of the reporting person are beneficiaries.
- 2. This does not reflect shares directly held by the reporting person's spouse, who is independently a reporting person of the issuer.
- 3. Each LLC Unit, together with a share of Class B common stock, may be converted by the holder into one share of Class A common stock at any time. The LLC Units do not expire.

## Remarks:

The sales reported were effected pursuant to a Rule 10b5-1 trading plan adopted by the Mark and Robyn Jones Descendants Trust 2014. Following the reported transaction above, Mark and Robyn Jones, together with their trusts, continue to own beneficially 1,462,691 shares of Class A Common Stock and 14,171,277 shares of Class B Common Stock, for a total of 15,633,968 shares of Goosehead Insurance,

/s/ P. Ryan Langston, as Attorney-in-Fact for Mark

03/19/2020

**Evan Jones** 

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

 $^{\star}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.